

# 2015 Business Plan and Budget

**Western Electricity Coordinating Council** 

**Approved by: WECC Board of Directors** 

Date:

June 25, 2014

# **Table of Contents**

Introduction	3
Organizational Overview	3
Membership and Governance	4
Statutory Functional Scope	<i>6</i>
2015 Key Assumptions	<i>6</i>
2015 WECC Business Objectives	<i>6</i>
2015 Overview of Cost Impacts	7
Personnel Analysis	9
2014 Budget and Projection and 2015 Budget Comparisons	10
Section A — 2015 Business Plan	12
Reliability Standards Program	12
Compliance Monitoring and Enforcement and Organization Registration and Certification Prog	ram16
Reliability Assessment and Performance Analysis Program	20
Training, Education, and Operator Certification Program	24
Situation Awareness and Infrastructure Security Program	28
Administrative Services	31
Technical Committees and Member Forums	32
General and Administrative	35
Legal and Regulatory	38
Information Technology	41
Human Resources	44
Finance and Accounting	47
Section B — Supplemental Financial Information	51
Reserve Balance	51
Penalty Sanctions	53
Supplemental Funding	54
Personnel Expenses	56
Consultants and Contracts	58
Office Rent	60
Office Costs	61
Professional Services	62
Other Non-Operating	63
Section C — 2015 Non-Statutory Business Plan and Budget	65
Western Renewable Energy Generation Information System (WREGIS)	65
Personnel Analysis	68
Reserve Analysis — 2014–2015	69
Section D – Additional Consolidated Financial Statements	71
2015 Consolidated Statement of Activities by Program, Statutory, and Non-Statutory	71
Statement of Financial Position	
Appendix A: Organizational Chart	73
Appendix B: 2015 Budget & Projected 2015 and 2016 Budgets	
Appendix C: Adjustment to the AESO 2015 Assessment	75

#### Introduction

		TOTAL RESOU (in whole do			
	2	015 Budget	U.S.	Canada	Mexico
Statutory FTEs*		137.5			
Non-statutory FTEs		5.0			
Total FTEs		142.5			
Statutory Expenses	\$	25,699,428			
Non-Statutory Expenses	\$	1,669,241			
Total Expenses	\$	27,368,669			
Statutory Inc(Dec) in Fixed Assets	\$	600,607			
Non-Statutory Inc(Dec) in Fixed Assets	\$	8,607			
Total Inc(Dec) in Fixed Assets	\$	609,214			
Statutory Working Capital Requirement**		2,662,817			
Non-Statutory Working Capital Requirement		3,096,156			
Total Working Capital Requirement		5,758,973			
Total Statutory Funding Requirement	\$	26,300,035			
Total Non-Statutory Funding Requirement	\$	1,630,875			
Total Funding Requirement	\$	27,930,910			
	_				
Statutory Funding Assessments	\$	25,055,135	\$ 22,042,259	\$ 2,662,329	\$ 350,548
Non-Statutory Fees	\$	1,630,875	\$ 1,549,331	\$ 81,544	\$ -
NEL****		865,516,081	734,314,314	119,586,872	11,614,895
NEL%		100.00%	84.84%	13.82%	1.34%

<sup>\*</sup>An FTE is defined as a full-time equivalent employee.

#### **Organizational Overview**

The Western Electricity Coordinating Council (WECC) is a 501(c)(4) entity operating in the "best interest of the public welfare." WECC's mission is to foster and promote reliability and efficient coordination in the Western Interconnection. WECC's website is <a href="http://www.wecc.biz">http://www.wecc.biz</a>.

The Western Interconnection is a geographic area in which the use and generation of electricity is synchronized. This area includes all or part of 14 Western states in the United States, two Canadian provinces, and a portion of Baja California Norte, Mexico. WECC will lead the stakeholders in the Western Interconnection to achieve appropriate system reliability, be the premier source of unbiased information, and serve as the trusted thought leader for the Western Interconnection by providing:

- 1) impartial independent review and analysis of reliability issues impacting the Western Interconnection;
- 2) development of electric reliability standards incorporating Western Interconnection experience and knowledge;

<sup>\*\*</sup>Refer to the Statutory Reserve Analysis on page 51 in Section B.

<sup>\*\*\*</sup>Refer to the Non-Statutory Reserve Analysis on page 69 in Section C.

<sup>\*\*\*\*</sup>NEL is defined as Net Energy for Load.

- consistent and fair monitoring and enforcement activities for compliance with reliability standards;
- 4) event analysis and lessons-learned from system events; and
- 5) value for its membership through cost effective and efficient services and practices through:
  - a) being a centralized repository of reliable information relating to the planning and operation of the Bulk Electric System (BES) in the Western Interconnection;
  - b) coordinating system planning and modeling;
  - c) sharing of, and providing comment on adherence to, recognized industry best practices;
  - d) facilitating resolution of market seams and coordination issues;
  - e) secure sharing of critical reliability data; and
  - f) providing a robust stakeholder forum.

WECC's business philosophy is guided by the following core values:

*Integrity* – We are honest, ethical, and trustworthy. We honor our commitments. We take personal responsibility for our actions. We treat everyone fairly and with respect.

**Teamwork** – We recognize our strength is derived from collaborative efforts. We continually learn, and share ideas and knowledge. We encourage cooperative efforts across all activities in the Western Interconnection.

**Excellence** – We strive for continuous quality improvement in all that we do.

*Inclusiveness* – We foster an open and participatory environment that encourages innovative ideas and diverse perspectives from all stakeholders.

**Professionalism** – We conduct ourselves with skill, good judgment, and polite behavior across all committees, forums, and stakeholder interactions.

# **Membership and Governance**

WECC has 341 members divided into the following five membership classes:

- 1. Large Transmission Owners
- 2. Small Transmission Owners
- 3. Transmission Dependent Energy Service Providers
- 4. End Users
- 5. Representatives of State and Provincial Governments

<sup>&</sup>lt;sup>1</sup> As of June 10, 2014

WECC membership is open to any person or entity that has an interest in the reliable operation of the Western Interconnection BES. WECC membership is not a requirement for participation in the WECC standards development process.<sup>2</sup>

WECC is governed by a nine-member Independent Board of Directors and a Chief Executive Officer. The WECC Board is elected by the WECC membership and the Directors are compensated for their time. The nine Independent Directors are not:

- full-time employees of any Registered Entity;
- affiliated with any member or Registered Entity operating in the Western Interconnection; or
- Directors of an entity performing the function of Reliability Coordinator in the Western Interconnection.

WECC has seven Board Committees that provide additional oversight of WECC operations:

- Finance and Audit Committee
- Governance Committee
- Human Resources and Compensation Committee
- Nominating Committee
- RMS Reliability Compliance Committee
- WECC Standards Committee
- Transmission Expansion Planning and Policy Committee

Under the direction of the WECC Board, five Standing Committees provide the Board with technical work and policy recommendations.

- 1. The Member Advisory Committee (MAC) advises the Board on any matters the Board requests the committee to evaluate or consider, and advises the Board on matters as the MAC deems appropriate. The MAC Chair attends WECC Board meetings to provide advice, clarifications or respond to Directors' questions. The Board gives serious consideration to the MAC's recommendations and responds to MAC recommendations through a means that the Board determines appropriate. The MAC is comprised of three representatives from each of the five Member Classes, for a total of 15 members. MAC representatives communicate and obtain input from their respective class membership.
- 2. **WECC Standards Committee (WSC)** oversees the process for responding to requests for Regional Reliability Standards and Regional Criteria in accordance with the Reliability Standards Development Procedures. The WECC Standards Committee consists of one

2015 WECC Business Plan and Budget Approved by Board of Directors: June 25, 2014

<sup>&</sup>lt;sup>2</sup> Non-WECC members may participate in standards drafting teams and Participating Stakeholders may vote on Regional Reliability Standards. A Participating Stakeholder is defined in Section 3.23 of the WECC Bylaws and the Participating Stakeholder Application Process is described in Section 8.7.4. WECC's Reliability Standards Voting Procedures are detailed in the Reliability Standards Development Procedures.

member from each of the WECC Standards Voting Sectors and a member of the WECC Board who shall act as chair of the committee.

- Planning Coordination Committee (PCC) advises the Board and makes recommendations on all matters within the jurisdiction of WECC pertaining to maintaining reliability through evaluating generation and load balance and the adequacy of the physical infrastructure of the BES within the Western Interconnection. All member organizations are eligible for representation on the committee.
- 4 **Operating Committee (OC)** advises the Board and makes recommendations on all matters within the jurisdiction of WECC pertaining to maintaining reliability through the operation and security of the BES in the Western Interconnection. All member organizations are eligible for representation on the committee.
- 5 Market Interface Committee (MIC) advises the Board and makes recommendations on the development of consistent Market Interface practices and compatible commercial practices within the Western Interconnection. It considers matters pertaining to the impact of North American Electric Reliability Corporation (NERC) Reliability Standards and WECC's Regional Reliability Standards, Regional Criteria, procedures on the commercial electricity market in the Western Interconnection, and facilitates analysis of the impact of electricity market practices on electric system reliability. All member organizations are eligible for representation on the committee.

# **Statutory Functional Scope**

WECC has been approved by the Federal Energy Regulatory Commission (FERC) as a Regional Entity, with authority — pursuant to the WECC /NERC Delegation Agreement — to create, monitor, and enforce standards for the reliability of the BES in the Western Interconnection.

#### 2015 Key Assumptions

NERC and the eight Regional Entities collaborated in the development of a common operating model with complementary roles and responsibilities, an ERO Enterprise Strategic Plan, and a set of business planning assumptions, goals, metrics and key deliverables for the 2014 through 2017 period. NERC and the Regional Entities' business plans and budgets reflect the work mentioned above. The entire set of Common Assumptions is provided in Exhibit A to the NERC 2015 Business Plan and Budget. WECC supports these Common Assumptions as well as assumptions specific to WECC, which are described in each statutory program area in Section A of this document.

#### **2015 WECC Business Objectives**

WECC's business objectives for 2015 are as follows:

- 1. Continue to develop and track Bulk Electric System performance metrics to measure the impact of WECC programs and initiatives.
- Deliver efficiencies while ensuring a high degree of excellence in the Compliance, Monitoring and Enforcement Program.
- 3. Enhance the website to facilitate the distribution of information and user interface.

- 4. Strengthen the employee value proposition to enhance employee engagement.
- 5. Review WECC's existing organizational structure and identify areas for synergies and efficiencies.
- 6. Improve policy documentation and training to create well-defined boundaries and manager tools.
- 7. Publicize the value of WECC products to ensure their use by industry, policy makers and opinion leaders.
- 8. Engage senior leadership in the Western Interconnection to develop a shared vision of WECC's mission and value.
- 9. Engage policy makers and opinion leaders to develop a shared vision of WECC's mission and value.
- 10. Provide cross-training opportunities to strengthen and deepen bench strength.
- 11. Refine the employee performance measures to enhance professionalism.
- 12. Develop a greater sense of business acumen to ensure financial stewardship over the budget.
- 13. Develop problem-solving and decision-making models that drive value-added expenditures.

## **2015 Overview of Cost Impacts**

WECC's proposed 2015 statutory budget is \$26.3 million, a \$662,000 (2.58 percent) increase from the 2014 statutory budget. The increase is mainly attributable to Remedial Action Scheme (RAS) modeling software enhancements, labor float assumption changes, and the end of the Regional Transmission Expansion Program (RTEP) U.S. Department of Energy (DOE) grant. Expenses associated with the RTEP grant decrease by \$3.6 million. Non-grant expenditures increase by \$4.2 million.

Full-time equivalents (FTE) represent the fractional allocation of a full-time position's cost to one or more functional areas. Headcount represents either vacant or filled positions. Significant changes to the 2015 statutory budget from the 2014 statutory budget are as follows:

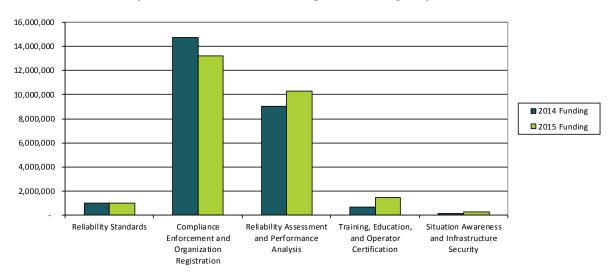
- Personnel Expenses increase by \$1.5 million primarily due to a change in labor float percentages and the net addition of three positions. In 2014, WECC budgeted for a 15 percent labor float adjustment across every department. In 2015, the labor float reductions were specific to more recent turnover rates in each department, ranging from zero to 10 percent, and averaging out to approximately an 8 percent rate. However, Benefits expense is decreasing to better reflect actual experience.
- Consultants and Contracts decrease by \$2.3 million, mainly due to the conclusion of the RTEP grant.
- Office costs increase by \$222,000 primarily due to increases in software license fees, which include rate increases as well as new user licenses.
- Professional Fees increase by a net of \$230,000 primarily due to recent changes in WECC's Independent Director compensation structure.

 Fixed Assets increase by \$1.0 million mainly due to enhanced RAS modeling as a result of findings in the Arizona-Southern California Outages on September 8, 2011: Causes and Recommendations report.

A summary of funding requirements for WECC's primary statutory functional areas is shown in the following table and graphs:

Program	Budget 2014	Projection 2014	Budget 2015	2014 Budget v 2015 Budget	Variance %
Reliability Standards	1,023,001	987,096	1,026,818	3,817	0.4%
Compliance Enforcement and Organization Registration	14,763,348	13,881,416	13,178,512	(1,584,836)	-10.7%
Reliability Assessment and Performance Analysis	9,054,046	10,510,468	10,301,986	1,247,940	13.8%
Training, Education, and Operator Certification	689,277	531,214	1,497,717	808,440	117.3%
Situation Awareness and Infrastructure Security	108,410	280,465	295,002	186,593	172.1%
Total By Program	25,638,082	26,190,659	26,300,035	661,954	

## Comparison of 2015 to 2014 Budgeted Funding Requirements



<sup>\*</sup>This graphical representation does not include an allocation of working capital requirements among the program areas.

## **Personnel Analysis**

In 2015, there is a net increase of 2.5 FTEs (three positions). Four new auditors are being added in 2015 and one position in General and Administrative is being eliminated. Additionally, WECC realigned and shifted some positions between program areas in 2015 to more appropriately classify costs based on the scope of work. Those shifts account for the balance of the changes in FTEs between 2014 and 2015.

Total FTEs by Program Area	Budget 2014	Projection 2014	Direct FTEs 2015 Budget	Shared FTEs <sup>*</sup> 2015 Budget	Total FTEs 2015 Budget	Change from 2014 Budget
	STATUTOR	Υ				
Operational Programs						
Reliability Standards	4.0	4.0	4.0	0.0	4.0	-
Compliance and Organization Registration and Certification	58.0	52.0	53.5	0.0	53.5	(4.5)
Training and Education	2.0	2.0	3.1	0.0	3.1	1.1
Reliability Assessment and Performance Analysis	23.6	31.9	30.8	0.0	30.8	7.2
Situation Awareness and Infrastructure Security	0.5	1.2	1.2	0.0	1.2	0.7
Total FTEs Operational Programs	88.1	91.1	92.6	0.0	92.6	4.5
Administrative Programs						
Technical Committees and Member Forums	9.0	1.5	0.0	0.0	0.0	(9.0)
General & Administrative	15.2	18.0	20.9	0.0	20.9	5.7
Information Technology	9.0	7.5	10.0	0.0	10.0	1.0
Legal and Regulatory	6.0	6.0	6.0	0.0	6.0	-
Human Resources	3.0	2.8	3.0	0.0	3.0	-
Finance and Accounting	4.7	4.0	5.0	0.0	5.0	0.3
Total FTEs Administrative Programs	46.9	39.8	44.9	0.0	44.9	(2.0)
Total FTEs	135.0	130.9	137.5	0.0	137.5	2.5

 $<sup>{}^{*}</sup>$ A shared FTE is defined as an employee who performs both Statutory and Non-Statutory functions.

WECC's budgeted percentages for labor float (turnover, hiring delays, etc.) changed in 2015 to better reflect actual conditions. In 2014, a flat 15 percent was removed from salaries, payroll taxes, retirement contributions, and insurance across the organization. For 2015, WECC tailored the labor float percentage to each department based on the most recent turnover information available. The percentages range from zero to 10 percent in 2015.

# 2014 Budget and Projection and 2015 Budget Comparisons

# Statement of Activities, Fixed Assets Expenditures, and Change in Working Capital 2014 Budget & Projection, and 2015 Budget

	2014 Budget & Pro		5 buuget		
Funding	2014 Budget	2014 Projection	Variance 2014 Projection v 2014 Budget Over(Under)	2015 Budget	Variance 2015 Budget v 2014 Budget Over(Under)
WECC Funding					
WECC Assessments	\$ 15,630,852	\$ 15,630,852	\$ -	\$ 25,055,135	\$ 9,424,283
Penalty Sanctions	2,933,050	2,933,050	-	120,000	(2,813,050)
Total WECC Funding	\$ 18,563,902	\$ 18,563,902	\$ -	\$ 25,175,135	\$ 6,611,233
•			<del></del>		,,
Membership Dues	\$ -	\$ -	\$ -	\$ -	\$ -
Federal Grants	3,628,308	3,628,308	-	(0)	(3,628,308)
Services & Software	-	-	-	-	-
Workshops	957,929	1,117,184	159,255	1,055,900	97,971
Interest	69,000	64,860	(4,140)	69,000	-
Miscellaneous					
Total Funding (A)	\$ 23,219,139	\$ 23,374,254	\$ 155,115	\$ 26,300,035	\$ 3,080,896
Expenses					
Personnel Expenses	4		<u> </u>		
Salaries	\$ 12,096,225	\$ 12,945,375	\$ 849,150	\$ 13,095,525	\$ 999,300
Payroll Taxes	774,001	940,446	\$ 166,445	960,685	186,684
Benefits	2,129,744	1,864,756	\$ (264,988)	2,100,312	(29,432
Retirement Costs	774,001	1,105,210	\$ 331,209	1,122,028	348,027
Total Personnel Expenses	\$ 15,773,971	\$ 16,855,787	\$ 1,081,816	\$ 17,278,551	\$ 1,504,580
Meeting Expenses			4 (100 = 10)		
Meetings	\$ 873,476	\$ 770,927	\$ (102,549)	\$ 813,548	\$ (59,928
Travel	1,484,456	1,095,962	(388,494)	1,422,823	(61,633
Conference Calls	114,222	61,981	(52,241)	75,239	(38,983
Total Meeting Expenses	\$ 2,472,154	\$ 1,928,870	\$ (543,284)	\$ 2,311,610	\$ (160,544
Operating Expenses			* (.a. =a.)	4	
Consultants & Contracts	\$ 4,387,302	\$ 4,205,741	\$ (181,561)	\$ 2,123,220	\$ (2,264,082
Office Rent	936,072	939,767	3,695	987,136	51,064
Office Costs	1,405,454	1,294,815	(110,639)	1,627,611	222,157
Professional Services	758,756	1,103,692	344,936	988,350	229,594
Miscellaneous	-	-	-	-	-
Depreciation	580,000	654,069	74,069	875,000	295,000
Total Operating Expenses	\$ 8,067,584	\$ 8,198,084	\$ 130,500	\$ 6,601,317	\$ (1,466,267
Total Direct Expenses	\$ 26,313,709	\$ 26,982,741	\$ 669,032	\$ 26,191,478	\$ (122,231
Indirect Expenses	\$ (541,111)	\$ (419,120)	\$ 121,991	\$ (492,049)	\$ 49,062
Other Non-Operating Expenses	<u>\$</u> -	\$ -	<b>\$</b> -	\$ -	<b>\$</b> -
Total Expenses (B)	\$ 25,772,598	\$ 26,563,621	\$ 791,023	\$ 25,699,428	\$ (73,170
Change in Assets	\$ (2,553,459)	\$ (3,189,367)	\$ (635,908)	\$ 600,607	\$ 3,154,066
-					
Fixed Assets					
Depreciation	\$ (580,000)	\$ (654,069)	\$ (74,069)	\$ (875,000)	\$ (295,000
Computer & Software CapEx	309,487	228,107	(81,380)	1,319,000	1,009,513
Furniture & Fixtures CapEx	303,407	-	(01,500)	-	-
Equipment CapEx	136,000	53,000	(83,000)	148,000	12,000
Leasehold Improvements	130,000	33,000	(63,666)	140,000	12,000
Leasenora improvements			_		_
Allocation of Fixed Assets	\$ -	\$ -	\$ -	\$ 8,607	\$ 8,607
Incr(Dec) in Fixed Assets (C)	\$ (134,513)	\$ (372,962)	\$ (238,449)	\$ 600,607	\$ 735,120
TOTAL BUDGET (B+C)	25,638,085	26,190,659	552,574	26,300,035	661,951
TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$ (2,418,946)	\$ (2,816,405)	\$ (397,459)	\$ -	\$ 2,418,945
FTEs	135.0	130.9	(4.1)	137.5	2.5
HC	135.0	129.0	(6.0)	138.0	3.0
пс	135.0	129.0	(0.0)	138.0	3.0

Section A – Statutory Programs 2015 Business Plan and Budget

#### Section A — 2015 Business Plan

#### **Reliability Standards Program**

	R	eliability Standard (in whole dol		Increase
		2014 Budget	2015 Budget	(Decrease)
Total FTEs		4.0	4.0	-
Direct Expenses	\$	597,739	\$ 640,064	\$ 42,325
Indirect Expenses	\$	432,890	\$ 393,639	\$ (39,251)
Other Non-Operating Expenses	\$	-	\$ -	\$ -
Inc(Dec) in Fixed Assets	\$	(7,628)	\$ (6,885)	\$ 743
Total Funding Requirement	\$	1,023,001	\$ 1,026,818	\$ 3,817

# **Program Scope and Functional Description**

WECC's standards development activities are divided into two categories:

- 1. Participation in the NERC Reliability Standards Development Procedure.
- 2. Development of Western Interconnection Regional Reliability Standards (RRS) and Regional Criteria.

WECC's standards development process is overseen by the WECC Standards Committee and is open to participation by all parties interested in providing input during the drafting, comment, and approval processes. Each standard is recommended by vote of a ballot pool formed from the WECC Ballot Body. Once approved by the WECC Board, the standards are sent to the NERC Board of Trustees (BOT) for adoption. Upon NERC BOT adoption, WECC staff works with NERC to file these reliability standards with FERC for approval. The WECC Reliability Standards Development Procedures are also used for the development of WECC Regional Criteria.

#### **2015 Key Assumptions**

- WECC expects that a significant proportion of the work required to develop regional standards and regional criteria will continue to be performed by voluntary stakeholder participation.
- WECC will continue to rely on stakeholder volunteers for the staffing of the majority of NERC Standards drafting teams. WECC staff may, at times, participate as drafting team members or observers.
- WECC Standards staff will take an active role in the coordination and communication of NERC Standards drafting teams' activities to the Western stakeholders.
- Depending on the final treatment of the NERC Fill-in-the-Blank Standards, it may be necessary to develop one or more RRSs to address any regional obligations in this area.
- Completion of several current WECC RRS and Regional Criteria projects will allow for the development work on unforeseen future projects.
- Integration of renewable resources may require new or modified NERC Reliability Standards.

#### 2015 Goals and Key Deliverables

- Ensure the Western Interconnection perspective is represented in NERC continent-wide Reliability Standards.
- Ensure that the RRSs and Regional Criteria developed by the WECC Standards Department meet the needs of the Western stakeholders.
- Ensure that WECC members and stakeholders are informed and engaged in the NERC Standards development efforts.
- Provide leadership and guidance to encourage Western Interconnection stakeholder awareness and participation in the development of NERC Results-Based Standards.
- Undertake regular outreach to keep stakeholders informed about standards development and the NERC Results-Based Standards initiative.
- Provide support to NERC's informal outreach efforts.
- Provide support to the NERC Cost Effective Analysis Process.
- Ensure that WECC's procedures are developed and updated as necessary to comply with the requirements of any remaining NERC Fill-in-the-Blank Standards.
- Monitor NERC Standards development projects and provide timely analyses to Western Stakeholders.
- Post updates and provide enhancements to the WECC Standards Outreach Web page.
- Facilitate and support the activities of the WECC Standards Committee.
- Continue support of the NERC Standards Committee and its subcommittees.

#### Funding Sources and Requirements — Explanation of Increase (Decrease)

# Funding Sources (Other than Electric Reliability Organization (ERO) Assessments)

- Assessments are offset by the allocation of \$5,000 in penalty sanctions received by WECC on or prior to June 30, 2014.
- Interest revenue is allocated based on FTEs.

## **Personnel Expenses**

 Personnel Expenses increase by \$42,000 primarily due to the refinement of the labor float percentage.

#### **Meeting Expenses**

No material changes.

#### **Operating Expenses**

No material changes.

# **Indirect Expenses**

Indirect Expenses are allocated based on FTEs. The reliability standards allocation
decrease is primarily due to an overall reduction of costs in the Administrative Services
areas and the increase in FTEs in other Statutory Program Areas. As noted in the
Introduction, WECC realigned and shifted some positions between program areas in
2015 to more appropriately classify costs based on the scope of work.

# **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

# **Reliability Standards Program**

Funding sources and related expenses for the Reliability Standards section of the 2015 Business Plan and Budget are shown in the table below.

	2014			tion, and 2		agei				
		RELIAE	BILITY	STANDARDS						
						ariance				Variance
						Projection				15 Budget
		2014		2014	v 20	14 Budget		2015	v 20	014 Budget
		Budget	P	rojection	Ov	er(Under)		Budget	O۱	ver(Under)
unding										
WECC Funding										
WECC Assessments	\$	790,180	\$	790,180	\$	-	\$	1,018,653	\$	228,4
Penalty Sanctions		133,169		133,169				5,184		(127,9
Total WECC Funding	\$	923,349	\$	923,349	\$		\$	1,023,837	\$	100,4
Membership Dues		-		-		-		-		-
Federal Grants		-		-		-		-		-
Services & Software		-				-		-		-
Workshops		-		-		-		-		
Interest		3,133		2,945		(188)		2,981		(1
Miscellaneous		-		-		-		-		
otal Funding (A)	\$	926,482	\$	926,294	\$	(188)	\$	1,026,818	\$	100,3
penses										
Personnel Expenses										
Salaries	\$	447,768	\$	446,025	\$	(1,743)	\$	477,416	\$	29,6
Payroll Taxes		30,138		31,353		1,215		34,358		4,2
Benefits		48,499		30,314		(18,185)		44,967		(3,5
Retirement Costs		30,138		40,570		10,432		41,514		11,3
Total Personnel Expenses	\$	556,543	\$	548,262	\$	(8,281)	\$	598,255	\$	41,7
·		,								
Meeting Expenses										
Meetings	\$	528	\$	396	\$	(132)	\$	528	\$	
Travel	Ψ.	28,360	Ψ.	24,618	Ÿ	(3,742)	Ÿ	32,175	Ÿ	3,8
Conference Calls		4,188		3,624		(564)		3,027		(1,1
Total Meeting Expenses	\$	33,076	\$	28,638	\$	(4,438)	\$	35,730	\$	2,6
Total Weeting Expenses		33,070	<del>,</del>	28,038		(4,436)	<del>,</del>	33,730	<u>, ,                                  </u>	2,0
Operating Expenses										
Consultants & Contracts	\$		\$		\$		\$		\$	
	Ş	-	Ş	-	Ş	-	Ş	-	Ş	
Office Rent		-						-		
Office Costs		8,120		5,985		(2,135)		6,079		(2,0
Professional Services		-		-		-		-		•
Miscellaneous		-		-		-		-		
Depreciation										
Total Operating Expenses	\$	8,120	\$	5,985	\$	(2,135)	\$	6,079	\$	(2,0
	_		_			(				
Total Direct Expenses	\$	597,739	\$	582,885	\$	(14,854)	\$	640,064	\$	42,3
Indirect Expenses	\$	432,890	\$	407,979	\$	(24,911)	\$	393,639	\$	(39,
Other Non-Operating Expenses	\$	-	\$	-	\$		\$	-	\$	
otal Expenses (B)	\$	1,030,629	\$	990,864	\$	(39,765)	\$	1,033,703	\$	3,
nange in Assets	\$	(104,147)	\$	(64,570)	\$	39,577	\$	(6,885)	\$	97,
xed Assets										
Depreciation		-		-		-		-		
Computer & Software CapEx		-		-		-		-		
Furniture & Fixtures CapEx		-		-		-		-		
Equipment CapEx		-		-		-		-		
Leasehold Improvements		-		-		-		-		
Allocation of Fixed Assets	\$	(7,628)	\$	(3,768)	\$	3,860	\$	(6,885)	\$	7
cr(Dec) in Fixed Assets (C)	\$	(7,628)	\$	(3,768)	\$	3,860	\$	(6,885)	\$	
OTAL BUDGET (B+C)		1,023,001		987,096		(35,905)		1,026,818		3,
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	(96,519)	\$	(60,802)	\$	35,717	\$		\$	96,
						<del></del>				
FTEs		4.0		4.0		-		4.0		
FIES										

# Compliance Monitoring and Enforcement and Organization Registration and Certification Program

Compliance M Organization Reg	istrat (in v	_	fica		Increase (Decrease)
Total FTEs		58.0		53.5	(4.5)
Direct Expenses	\$	8,592,053	\$	8,025,682	\$ (566,371)
Indirect Expenses	\$	6,276,897	\$	5,264,920	\$ (1,011,977)
Other Non-Operating Expenses	\$	-	\$	-	\$ -
Inc(Dec) in Fixed Assets	\$	(105,602)		(112,090)	(6,488)
Total Funding Requirement	\$	14,763,348	\$	13,178,512	\$ (1,584,836)

#### **Program Scope and Functional Description**

WECC's Compliance Monitoring and Enforcement and Organization Registration and Certification Program Area (CMEP) is implemented by WECC Compliance staff members who are independent of all users, owners, and operators of the BES. All approved and effective mandatory reliability standards are monitored and enforced under the CMEP, including standards made mandatory pursuant to FERC Order 693 and the Critical Infrastructure Protection (CIP) standards under FERC Order 706. To accomplish its objectives, Compliance staff is divided into three areas: 1) Audits and Investigations for both Operations and Planning (O&P) and Critical Infrastructure Protection (CIP) Standards, 2) Enforcement, and 3) Registration.

#### Compliance in Alberta, British Columbia, and Mexico

Alberta and British Columbia, Canada; and Baja California Norte, Mexico are all part of the WECC footprint, and have adopted or are adopting mandatory reliability standards based on FERC-approved standards. WECC has entered into agreements with the Alberta Market Surveillance Administrator (MSA), the British Columbia Utilities Commission (BCUC), and Mexico's Comisión Federal de Electricidad (CFE) under which WECC performs compliance monitoring activities to help assure reliability across international borders within the Western Interconnection.

#### **2015 Key Assumptions**

- An increase in the number of audits and other monitoring activities scheduled for 2015 and beyond drives the addition of four auditors (two CIP and two O&P).
- WECC will provide support for activities undertaken subject to NERC's Strategic Plan, and in fulfilling WECC's role as noted above.
- WECC Compliance may be expected to respond to FERC directives and orders as well as
  to significant new initiatives not currently identified that may be generated by NERC or
  by NERC and the Regional Entities.
- WECC expects that activities relating to the transition from CIP Version 3 standards to CIP Version 5 as well as the transition to activities under the Reliability Assurance

Initiative may cause additional workload; however, due to the uncertainty of the impact on staffing, no additional resources have been added related to these initiatives.

- WECC does not anticipate any hearings in 2015.
- WECC will move Compliance Outreach and Stakeholder Relations revenues and expenses to the Training and Education Program Area in 2015 to more closely align the budget with the scope of work.
- WECC will move the Program Administration expenses to the General and Administrative Program Area to more closely align the budget with the scope of work.

# 2015 Goals and Key Deliverables

- Monitor and enforce compliance with mandatory standards in accordance with the WECC/NERC Delegation Agreement, including the Rules of Procedure and the CMEP within the U.S. and, with respect to non-U.S. jurisdictions, monitor compliance in accordance with the approved memoranda of understanding with Canadian and Mexican authorities.
- Work with Registered Entities within the WECC Region to promote a strong culture of compliance and reliability improvement.
  - Identify key areas needing improvement and implement educational efforts to improve compliance in those areas, based on Compliance program results and system events.
  - o Identify where existing NERC Reliability Standards can be improved or clarified.
- Participate in and represent the Western Interconnection on issues that will impact WECC in NERC and regional initiatives, for example: refining risk-based monitoring, participating in the Reliability Assurance Initiative (RAI), streamlining enforcement processing, increasing consistency across the Regions, and reviewing information technology needs.
- Monitor and manage enforcement measures and metrics in support of NERC's Strategic Plan including caseload index, violation aging, and mitigation plan aging or other measures as implemented by NERC.
- Work toward implementing RAI in enforcement processes; continue to process minimal
  and moderate risk noncompliance through all available CMEP-approved processes such
  as the Find, Fix and Track, Spreadsheet Notice of Penalty, and Notice of Alleged
  Violation processes, or other processes that may develop as part of the RAI initiative;
  including for example, discretion not to pursue violations.
- Implement the BES exception process.

# Funding Sources and Requirements — Explanation of Increase (Decrease) Funding Sources (Other than ERO Assessments)

 Assessments are offset by the allocation of \$69,000 in penalty sanctions received by WECC on or prior to June 30, 2014.

- Workshop Revenue decreases by \$438,000 due to the shift of stakeholder outreach to the Training and Education Program Area.
- Interest revenue is allocated based on FTEs.

#### **Personnel Expenses**

- FTEs decrease by a net of 4.5. Seven FTEs are being transferred to the new Business Services Department in the General and Administrative Program Area, one FTE is being transferred to the Training and Education Program Area and four new auditors (3.5 FTEs) are being added due to a 40 percent increase in the 2015 audit schedule.
- Personnel Expenses increase by a net of \$324,000 primarily due to the refinement of the labor float percentage.

#### **Meeting Expenses**

- Meetings decrease by \$456,000 due to the shift of stakeholder outreach to the Training and Education Program Area.
- Travel decreases by \$116,000 due to the shift of positions to other program areas as well as budget assumption refinement.

# **Operating Expenses**

- Consultants and Contracts increase by \$43,000 due to an increase in the use of contractors for specific expertise and the increased audit schedule, net of the effect of shifting some Consultants and Contracts expense to General and Administrative.
- Office Costs decrease by \$318,000 primarily due to the shift of the Program Administration Department to General and Administrative.

#### **Indirect Expenses**

• Indirect Expenses are allocated based on FTEs. The Compliance allocation decreases by \$1.2 million due to the reduction of FTEs in Compliance and reduced expenses in the Administrative Services areas. As noted in the Introduction, WECC realigned and shifted some positions between program areas in 2015 to ensure consistency with other Regions and to more appropriately classify costs based on the work being performed.

#### **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

# **Compliance Enforcement and Organization and Registration and Certification Program**

Funding sources and related expenses for the Compliance Enforcement and Organization and Registration and Certification section of the 2015 Business Plan are shown in the table below.

	Statement of Activities, Fixed Assets Expenditures, and Change in Working Capital
2014 Budget & Projection, and 2015 Budget	2014 Budget & Projection, and 2015 Budget

COMPLIAN	ICE AND ORGANIZAT	ION REGISTRATION	AND CERTIFICATION	ON	
			Variance		Variance
			2013 Projection		2015 Budget
	2014	2014	v 2014 Budget	2015	v 2014 Budget
	Budget	Projection	Over(Under)	Budget	Over(Under)
Funding					
WECC Funding	ć 10.0FF.030	ć 10.0FF.030	ć	ć 12.0C0.217	ć 2.112.200
WECC Assessments	\$ 10,955,928	\$ 10,955,928	\$ -	\$ 13,069,317 69,330	\$ 2,113,389
Penalty Sanctions  Total WECC Funding	1,930,952 \$ 12,886,880	1,930,952 \$ 12,886,880	\$ -	\$ 13,138,647	(1,861,622) \$ <b>251,767</b>
Total Wilee I dilding	<del>- 12,000,000</del>	<del>3 12,000,000</del>	<del>-</del>	<del>- 13,138,047</del>	<del>\$ 231,707</del>
Membership Dues Federal Grants	-	-	-	-	-
Services & Software		_	-	-	-
Workshops	438,125	592,480	154,355	-	(438,125)
Interest	45,426	42,700	(2,726)	39,865	(5,561)
Miscellaneous	-	-	-	-	-
Total Funding (A)	\$ 13,370,431	\$ 13,522,060	\$ 151,629	\$ 13,178,512	\$ (191,919)
Expenses					
Personnel Expenses					
Salaries	\$ 4,769,767	\$ 5,153,937	\$ 384,170	\$ 5,032,890	\$ 263,123
Payroll Taxes	322,315	389,211	66,896	387,555	65,240
Benefits	795,563	617,345	(178,218)	675,026	(120,537)
Retirement Costs	322,315	428,856	106,541	438,745	116,430
Total Personnel Expenses	\$ 6,209,960	\$ 6,589,349	\$ 379,389	\$ 6,534,216	\$ 324,256
Meeting Expenses					
Meetings	\$ 462,503	\$ 556,477	\$ 93,974	\$ 6,685	\$ (455,818)
Travel	966,340	655,399	(310,941)	849,896	(116,444)
Conference Calls	41,780	16,444	(25,336)	13,152	(28,628)
Total Meeting Expenses	\$ 1,470,623	\$ 1,228,320	\$ (242,303)	\$ 869,733	\$ (600,890)
Operating Expenses					
Consultants & Contracts	\$ 424,800	\$ 636,625	\$ 211,825	\$ 467,920	\$ 43,120
Office Rent	-	252	252	1,600	1,600
Office Costs	450,670	166,883	(283,787)	132,213	(318,457)
Professional Services	-	5,245	5,245	-	-
Miscellaneous	-	-	- (7.220)	-	- (4.6.000)
Depreciation	36,000	28,662	(7,338)	20,000	(16,000)
Total Operating Expenses	\$ 911,470	\$ 837,667	\$ (73,803)	\$ 621,733	\$ (289,737)
Total Direct Expenses	\$ 8,592,053	\$ 8,655,336	\$ 63,283	\$ 8,025,682	\$ (566,371)
Indirect Expenses	\$ 6,276,897	\$ 5,303,725	\$ (973,172)	\$ 5,264,920	\$ (1,011,977)
Other Non-Operating Expenses	\$ -	\$ -	\$ -	\$ -	\$ -
Total Expenses (B)	\$ 14,868,950	\$ 13,959,061	\$ (909,889)	\$ 13,290,602	\$ (1,578,348)
Change in Assets	\$ (1,498,519)	\$ (437,001)	\$ 1,061,518	\$ (112,090)	\$ 1,386,429
Fixed Assets					
Depreciation	(36,000)	(28,662)	7,338	(20,000)	16,000
Computer & Software CapEx	10,000	=	(10,000)	=	(10,000)
Furniture & Fixtures CapEx	-	-	-	-	-
Equipment CapEx	31,000	=	(31,000)	-	(31,000)
Leasehold Improvements	-	-	-	-	-
Allocation of Fixed Assets	\$ (110,602)	- \$ (48,984)	\$ 61,618	\$ (92,090)	\$ 18,512
Incr(Dec) in Fixed Assets (C)	\$ (105,602)	\$ (77,646)	\$ 27,956	\$ (112,090)	\$ (6,488)
	14,763,348	13,881,416	(881,932)	13,178,512	(1,584,836)
TOTAL BUDGET (B+C)					
TOTAL BUDGET (B+C)  TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$ (1,392,917)	\$ (359,355)	\$ 1,033,562	\$ -	\$ 1,392,917
	\$ <b>(1,392,917)</b> 58.0	\$ <b>(359,355)</b> 52.0	\$ <b>1,033,562</b> (6.0)	<b>\$</b> -	\$ <b>1,392,917</b> (4.5)

# **Reliability Assessment and Performance Analysis Program**

Reliability Asses	(in	nt and Perform whole dollars)	nce Analysis 2015 Budget	Increase (Decrease)
Total FTEs		23.6	30.8	7.2
Direct Expenses	\$	6,516,514	\$ 6,543,983	\$ 27,469
Indirect Expenses	\$	2,554,048	\$ 3,031,019	\$ 476,971
Other Non-Operating Expenses	\$	-	\$ -	\$ -
Inc(Dec) in Fixed Assets	\$	(16,516)	\$ 726,984	\$ 743,500
Total Funding Requirement	\$	9,054,046	\$ 10,301,986	\$ 1,247,940

# **Program Scope and Functional Description**

WECC conducts a variety of studies and assessments essential to the reliable planning and operation of the BES in the Western Interconnection. In addition, WECC compiles and distributes planning data and information that is used by WECC stakeholders to aid in local planning studies. These integrated planning efforts enhance WECC's overall ability to participate in, and respond to, the major planning and public policy issues emerging both in the Western Interconnection and nationally.

In addition, the Reliability Assessment and Performance Analysis (RAPA) Program Area performs Events Analysis (EA) activities, consistent with the NERC EA process, with the objective that system conditions that impact or have the potential to impact reliable operations are recognized and analyzed in detail to ensure a full understanding of the events. The process supports the identification of specific findings, the development of recommendations, and the creation and distribution of lessons learned. This ensures a high level of reliability within the BES while minimizing the possibility of significant events and preventing reoccurrence of similar type events.

The RAPA budget supports the efforts of the Transmission Expansion Planning function, the Planning Services function, the Reliability Assessments function, and the Operations Performance Analysis function.

#### **2015** Key Assumptions

- The Operations Performance Analysis group will move from Technical Committees and Member Forums to RAPA in 2015.
- Planning Services is proposing a one-time capital expenditure to develop RAS and contingency definition models for use in power flow and stability simulation programs.
- The RAPA Program Area will not have any Department of Energy grants in 2015.
- The RAPA Program Area will support the 2014-2017 NERC and Regional Entity Shared Business Plan and Budget Assumptions.

#### 2015 Goals and Key Deliverables

- Continue development of enhanced RAS and contingency file models to address recommendations from the *Arizona-Southern California Outages on September 8, 2011: Causes and Recommendations* report and work toward incorporating these models into the primary power flow and stability software programs used in the Western Interconnection.
- Gather necessary RAS data for inclusion in WECC base cases. This will promote reliable planning of the system by enabling the sharing of RAS models so that their effects can be studied by Transmission Planners and Planning Coordinators through various system impact studies.
- Develop, validate and maintain a library of Interconnection-wide models and datasets for use in near- and long-term power flow, stability, production cost and capital expansion studies.
- Conduct independent studies and assessments to determine near- and long-term system adequacy, operability and reliability.
- Collect, review and analyze system performance data to identify reliability vulnerabilities and trends to assure root cause, corrective actions and lessons learned are identified.
- Continue to implement the NERC EA process within the Interconnection. Conduct follow up on recommendations from events.
- Publish WECC Transmission Maps of the existing and planned system.
- Contribute to the implementation of the BES Definition exception process by providing technical review of exception requests and coordination internally and with other Regions for consistent application.
- Verify and submit data for various NERC data collection efforts, including Transmission Availability Data System (TADS), Generator Availability Data System (GADS), and Demand Response Availability Data System (DADS) filings.
- Facilitate coordination of various stakeholder activities through technical committees to assure that the Western Interconnection is planned and operated in a reliable manner.
- Ensure the Western Interconnection is represented in reliability matters by participating in the NERC Operating Committee, NERC Integration of Variable Generation Taskforce, NERC Planning Committee, and other NERC and industry forums.

# Funding Sources and Requirements — Explanation of Increase (Decrease)

#### **Funding Sources (Other than ERO Assessments)**

- Assessments are offset by the allocation of \$40,000 in penalty sanctions received by WECC on or prior to June 30, 2014.
- Grant Funding decreases \$3.6 million due to the completion of the RTEP project.
- Interest revenue is allocated based on FTEs.

#### **Personnel Expenses**

- FTEs increase by a net of 7.2 FTEs (nine positions). Nine positions are being transferred to RAPA from Technical Committees and Member forums, one position is being transferred from General and Administrative and one position is being transferred from RAPA to General and Administrative. No new positions are being added.
- Personnel Expenses increase \$1.4 million primarily due to the shift of positions from Administrative Services to RAPA and the refinement of the labor float percentage.

#### **Meeting Expenses**

• Meeting Expenses increase by \$144,000 due to the shift of positions and expenses from Administrative Services to RAPA.

#### **Operating Expenses**

- Consultants and Contracts decrease by a net of \$2.0 million due to the completion of the RTEP grant (\$2.0 million), an increase for Wind and Solar Plant Model Validation (\$100,000), an increase due to the transfer of some costs from Technical Committees and Member Forums to RAPA related to voltage stability software enhancements and phasor measurement unit data validation (\$260,000), and a decrease related to 2014 one-time projects undertaken for the development of additional RAS models and phase two of the composite load model implementation (\$400,000).
- Office Costs increase by \$247,000 primarily due to increases in software license and maintenance fees that include first-year fees after implementation and rate increases as well as new licenses.

#### **Indirect Expenses**

 Indirect Expenses are allocated based on FTEs. The Reliability Assessment and Performance Analysis Program allocation increases by \$371,000 due to the increase in FTEs and expenditures as discussed earlier in this section. As noted in the Introduction, WECC realigned and shifted some positions between program areas in 2015 to ensure consistency with other Regions and to more appropriately classify costs based on the work being performed.

#### **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

• CapEx increases by a net \$1.1 million, primarily due to enhanced RAS modeling as a result of findings in the *Arizona-Southern California Outages on September 8, 2011: Causes and Recommendations* report.

# **Reliability Assessment and Performance Analysis Program**

Funding sources and related expenses for the Reliability Assessment and Performance Analysis section of the 2015 Business Plan are shown in the table below.

			•	ion, and 201						
RELI <i>I</i>	BILITY	ASSESSMEN	TAN	D PERFORMA	NCE					
						Variance				Variance
					20:	14 Projection			20	015 Budge
		2014		2014	v 2	2014 Budget		2015	v 2	014 Budge
		Budget		Projection	С	ver(Under)		Budget	0	ver(Under
unding										
WECC Funding										
WECC Assessments	\$	3,767,309	\$	3,767,309	\$	-	\$	10,239,122	\$	6,471,83
Penalty Sanctions		785,698		785,698		=		39,914		(745,78
Total WECC Funding	\$	4,553,007	\$	4,553,007	\$		\$	10,279,036	\$	5,726,0
Membership Dues		-		-		-		-		-
Federal Grants		3,628,308		3,628,308		-		-		(3,628,3
Services & Software		-		-		-		-		-
Workshops		-		-		-		-		-
Interest		18,484		17,375		(1,109)		22,950		4,4
Miscellaneous						-		,		
otal Funding (A)	Ś	8,199,799	Ś	8,198,690	\$	(1,109)	\$	10,301,986	\$	2,102,1
, , , , , , , , , , , , , , , , , , ,						(,,,,,				, . ,
penses										
Personnel Expenses										
Salaries	\$	2,014,830	\$	2,776,489	\$	761,659	\$	3,062,768	\$	1,047,9
Payroll Taxes	ب	134,116	ب	2,770,489	ڔ	86,023	ڔ	238,217	ڔ	1,047,9
•										,
Benefits		296,187		350,478		54,291		375,438		79,2
Retirement Costs	_	134,116	_	277,588	_	143,472	_	266,328	_	132,2
Total Personnel Expenses	\$	2,579,249	\$	3,624,694	\$	1,045,445	\$	3,942,751	\$	1,363,5
Meeting Expenses										
Meetings	\$	65,065	\$	64,791	\$	(274)	\$	137,430	\$	72,3
Travel		148,800		158,097		9,297		221,552		72,7
Conference Calls		30,750		23,510		(7,240)		29,600		(1,1
Total Meeting Expenses	\$	244,615	\$	246,398	\$	1,783	\$	388,582	\$	143,9
Operating Expenses										
Consultants & Contracts	\$	3,368,000	\$	3,148,501	\$	(219,499)	\$	1,332,000	\$	(2,036,0
Office Rent		, , , <sub>-</sub>		-	·	-		· · ·	·	-
Office Costs		113,650		210,186		96,536		360,650		247,0
Professional Services		113,030		210,100		50,550		500,050		247,0
Miscellaneous		_		-		-		-		_
		244.000		-		404504		-		200.0
Depreciation	_	211,000	_	315,591	_	104,591	_	520,000	_	309,0
Total Operating Expenses	\$	3,692,650	\$	3,674,278	\$	(18,372)	\$	2,212,650	\$	(1,480,0
			_				<u> </u>			
Total Direct Expenses	\$	6,516,514	\$	7,545,370	\$	1,028,856	\$	6,543,983	\$	27,4
Indirect Expenses	\$	2,554,048	\$	3,253,632	\$	699,584	\$	3,031,019	\$	476,9
Other Non-Operating Expenses	\$	-	\$	-	\$	-	\$	<del>-</del>	\$	
otal Expenses (B)	\$	9,070,562	\$	10,799,002	\$	1,728,440	\$	9,575,002	\$	504,4
hange in Assets	\$	(870,763)	\$	(2,600,312)	\$	(1,729,549)	\$	726,984	\$	1,597,7
xed Assets										
Depreciation		(211,000)		(315,591)		(104,591)		(520,000)		(309,0
Computer & Software CapEx		239,487		57,107		(182,380)		1,300,000		1,060,5
Furniture & Fixtures CapEx		, _		, <u>-</u>		- '				. ,-
Equipment CapEx		_		-		-		_		
Leasehold Improvements		_		=		_		_		_
Leasenora Improvements		-		-		-		=		-
Allocation of Fixed Assets	\$	(45,003)	\$	(30,050)	\$	14,953	\$	(53,016)	\$	(8,0
cr(Dec) in Fixed Assets (C)	\$	(16,516)	\$	(288,534)	\$	(272,018)	\$	726,984	\$	743,5
OTAL BUDGET (B+C)		9,054,046		10,510,468		1,456,422		10,301,986		1,247,9
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	(854,247)	\$	(2,311,778)	\$	(1,457,531)	\$	<u>-</u> _	\$	854,2
FTEs		23.6		31.9		8.3		30.8		

# Training, Education, and Operator Certification Program

Training, Education, and Operator Certification  (in whole dollars)  Increase  2014 Budget 2015 Budget (Decrease)												
Total FTEs		2.0		3.1		1.1						
Direct Expenses	\$	496,262	\$	1,197,983	\$	701,721						
Indirect Expenses	\$	196,829	\$	305,070	\$	108,241						
Other Non-Operating Expenses	\$	-	\$	-	\$	-						
Inc(Dec) in Fixed Assets	\$	(3,814)	\$	(5,336)	\$	(1,522)						
Total Funding Requirement	\$	689,277	\$	1,497,717	\$	808,440						

# **Program Scope and Functional Description**

The Training, Education, and Operator Certification Program Area provides education and training on the application of standards, compliance issues, improvement of compliance programs, and technical training for system operators and schedulers.

#### **2015 Key Assumptions**

- Attendance will continue to trend upward for 2015.
- There will be no significant changes in operator certification continuing education unit requirements for 2015.
- The Training, Education, and Operator Certification Program Area will remain primarily self-funded in 2015.
- Operator training sessions will mostly be held at the Salt Lake City Training Center, with the balance hosted by WECC members.
- Compliance Outreach and Stakeholder Relations will move to this area in 2015 from Compliance to more closely align with other Regional Entities.
- Stakeholder outreach activities and initiatives will increase in 2015.

# 2015 Goals and Key Deliverables

- Facilitate sound decision making to improve reliability by providing high-quality operator training through the WECC-sponsored Training Program, to include:
  - Review and revise curriculum as needed;
  - Support the Continuing Education Program for System Operators requiring NERC Certification;
  - Continue to enhance and expand the use of the simulator and practical Western Interconnection-specific training. This will include creation and implementation of simulator cases that are specific to the Western Interconnection coupled with the Real-time Tools Training Module; and

- Evaluate member feedback and concerns, and address through training program improvements.
- Deliver three Compliance User Group and three CIP User Group meetings.
- Create and deliver additional outreach for CIP Version 5.
- Provide 12 monthly "Compliance Open-webs."

# Funding Sources and Requirements — Explanation of Increase (Decrease)

#### **Funding Sources (Other than ERO Assessments)**

- Assessments are offset by the allocation of \$4,000 in penalty sanctions received by WECC on or prior to June 30, 2014.
- Workshop revenue increases by \$536,000 primarily due to the transfer of Compliance
  Outreach and Stakeholder Relations from Compliance to Training and Education.
  Additionally, there is a small increase in the preliminary estimate of attendees
  scheduled to attend operator training sessions, which has increased that revenue
  stream slightly over 2014.
- Interest revenue is allocated based on FTEs.

# **Personnel Expenses**

 Personnel Expenses increase by \$254,000 due to the realignment of staff between program areas, which increases FTEs by 1.1, and the refinement of the labor float percentage.

#### **Meeting Expenses**

• Meetings increase by \$450,000 primarily due to the shift of stakeholder outreach to the Training and Education Program Area.

#### **Operating Expenses**

- Consultants and Contracts decrease by \$15,000 due to a reduction in the use of consultants to conduct training sessions.
- Office Costs increase by \$12,000 due to the shift of Stakeholder Outreach from Compliance to Training. This mainly relates to merchant credit card processing fees for the CUG/CIPUG transactions.

#### **Indirect Expenses**

Indirect Expenses are allocated based on FTEs. The Training and Education Program
allocation increases by \$98,000 due to the increase in FTEs and expenditures as
discussed earlier in this section. As noted in the Introduction, WECC realigned and

shifted some positions between program areas in 2015 to ensure consistency with other Regions and to more appropriately classify costs based on the work being performed.

# **Other Non-Operating Expenses**

• Not applicable.

#### **Fixed Asset Additions**

• Not applicable.

# **Training, Education, and Operator Certification Program**

Funding sources and related expenses for the Training, Education, and Operator Certification section of the 2015 Business Plan are shown in the table below.

Statement of Activi							king	Capital		
2	2014 Bu		_	on, and 201	5 Buc	get				
	2014		Variance 2014 Projection 2014 Budget				2015	Variance 2015 Budge v 2014 Budg		
		Budget	Р	rojection		er(Under)		Budget		/er(Under)
unding										
WECC Funding	ć	26.200	<u>,</u>	26.200				425 400		200 200
WECC Assessments Penalty Sanctions	\$	36,290 66,585	\$	36,290 66,585	\$	-	\$	435,490 4,017	\$	399,200 (62,568
Total WECC Funding	\$	102,875	\$	102,875	\$		\$	439,507	\$	336,632
<b>.</b>	<u></u>		-							,
Membership Dues		-		=		=		-		-
Federal Grants		-		-		-		-		-
Services & Software		-		-		4.000		1 055 000		
Workshops Interest		519,804 1,566		524,704 1,472		4,900 (94)		1,055,900 2,310		536,096 744
Miscellaneous		1,300		1,472		(34)		2,310		
otal Funding (A)	\$	624,245	\$	629,051	\$	4,806	\$	1,497,717	\$	873,472
kpenses										
Personnel Expenses										
Salaries	\$	146,942	\$	83,078	\$	(63,864)	\$	351,089	\$	204,147
Payroll Taxes		10,136		7,328		(2,808)		25,665		15,529
Benefits		22,654		8,641		(14,013)		36,173		13,519
Retirement Costs		10,136		8,241		(1,895)		30,530		20,394
Total Personnel Expenses	\$	189,868	\$	107,288	\$	(82,580)	\$	443,457	\$	253,589
Meeting Expenses										
Meetings	\$	56,040	\$	23,329	\$	(32,711)	\$	489,300	\$	433,260
Travel		7,836		117		(7,719)		16,850		9,014
Conference Calls		804		=		(804)		8,750		7,946
Total Meeting Expenses	\$	64,680	\$	23,446	\$	(41,234)	\$	514,900	\$	450,220
Operating Expenses										
Consultants & Contracts	\$	106,502	\$	76,452	\$	(30,050)	\$	92,000	\$	(14,502
Office Rent		47,472		44,867		(2,605)		47,676		204
Office Costs		87,740		77,056		(10,684)		99,950		12,210
Professional Services		=		=		=		=		-
Miscellaneous		-		-		-		-		-
Depreciation  Total Operating Expenses	\$	241,714	\$	198,375	\$	(43,339)	\$	239,626	\$	(2,088
Total Direct Expenses	\$	496,262	\$	329,109	\$	(167,153)	\$	1,197,983	\$	701,721
Indirect Expenses	\$	196,829	\$	203,989	\$	7,160	\$	305,070	\$	108,241
Other Non-Operating Expenses	\$		\$		\$	<u>-</u>	\$		\$	-
otal Expenses (B)	\$	693,091	\$	533,098	\$	(159,993)	\$	1,503,053	\$	809,962
hange in Assets	\$	(68,846)	\$	95,953	\$	164,799	\$	(5,336)	\$	63,510
xed Assets										
Depreciation		-		-		-		-		-
Computer & Software CapEx Furniture & Fixtures CapEx		-		-		-		-		-
Equipment CapEx		-		_		-		- -		-
Leasehold Improvements		-		-		-		-		-
Allocation of Fixed Assets	\$	(3,814)	\$	(1,884)	\$	1,930	\$	(5,336)	\$	(1,522
ncr(Dec) in Fixed Assets (C)	\$	(3,814)	\$	(1,884)	\$	1,930	\$	(5,336)	\$	(1,522
OTAL BUDGET (B+C)		689,277		531,214		(158,063)		1,497,717		808,440
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	(65,032)	\$	97,837	\$	162,869	\$		\$	65,032
OTAL CHANGE IN WORKING CAPITAL (A-b-C)										
FTEs		2.0		2.0				3.1		1.1

# **Situation Awareness and Infrastructure Security Program**

Situation Awareness and Infrastructure Security (in whole dollars) Increase 2014 Budget 2015 Budget (Decrease)												
Total FTEs		0.5		1.2		0.7						
Direct Expenses	\$	60,156	\$	178,977	\$	118,821						
Indirect Expenses	\$	49,207	\$	118,092	\$	68,884						
Other Non-Operating Expenses	\$	-	\$	-	\$	-						
Inc(Dec) in Fixed Assets	\$	(953)	\$	(2,066)	\$	(1,113)						
Total Funding Requirement	\$	108,410	\$	295,002	\$	186,593						

# **Program Scope and Functional Description**

WECC's Situation Awareness and Infrastructure Security (SAIS) Program Area maintains realtime awareness about the conditions of the BES in the Western Interconnection and responds to events by providing coordination, assistance and communications with Peak Reliability (Peak), stakeholders, WECC management, and the NERC SAIS personnel.

#### **2015 Key Assumptions**

- The Situation Awareness FERC, NERC, and Regions (SAFNR) tool will provide additional situation awareness capabilities at both NERC and Regional Entity levels.
- The WECC Situation Awareness process will be used to support NERC and FERC's efforts for situation awareness of current system conditions.
- Staff time is allocated to better reflect actual time spent on SAIS activities. There is a corresponding decrease of staff time in other areas.

#### 2015 Goals and Key Deliverables

- Monitor System Events, collect information and coordinate the distribution of timely updates on System Events to WECC Management, industry stakeholders and NERC SAIS staff.
- Continue to monitor system data, weather, and technological developments to understand trends that affect reliability for the near- and long-term horizons.
- Participate on daily NERC SAIS calls to coordinate, report, and receive any critical information
- Continue to develop and enhance ways to improve on the use of SAFNR data to further support SAIS.

# Funding Sources and Requirements — Explanation of Increase (Decrease)

# **Funding Sources (Other than ERO Assessments)**

- Assessments are offset by the allocation of \$2,000 in penalty sanctions received by WECC on or prior to June 30, 2014.
- Interest revenue is allocated based on FTEs.

# **Personnel Expenses**

• Personnel Expenses increase by \$119,000 primarily due to the incremental .7 FTE allocation which more appropriately reflects actual time spent on SAIS activities.

# **Meeting Expenses**

Not applicable

# **Operating Expenses**

Not applicable.

# **Indirect Expenses**

• Indirect Expenses are allocated based on FTEs. The SAIS allocation increases by \$65,000 due to the increase in FTEs allocated to the Program Area.

# **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

# **Situation Awareness and Infrastructure Security Program**

Funding sources and related expenses for the Situation Awareness and Infrastructure Security section of the 2015 Business Plan are shown in the table below.

				on, and 201						
SITU	ATION A	WARENESS A	AND I	NFRASTRUC	TURE	SECURITY				
						Variance				/ariance
						4 Projection				15 Budget
		2014 Budget	ь	2014 rojection		<b>014 Budget</b> ver(Under)		2015 Budget		<b>)14 Budget</b> er(Under)
unding		Juuget	•	rojection	0	ver (onder)		Dauget	OV	ci (Onaci )
WECC Funding										
WECC Assessments	\$	81,145	\$	81,145	\$	-	\$	292,553	\$	211,409
Penalty Sanctions		16,646		16,646				1,555		(15,09
Total WECC Funding	\$	97,791	\$	97,791	\$	-	\$	294,108	\$	196,31
Membership Dues	\$	_	\$	_	\$					_
Federal Grants	Ş	_	Ş	-	Ş	-		-		-
Services & Software		-		-		-		-		_
Workshops		-		-		-		-		-
Interest		391		368		(23)		894		50
Miscellaneous		-		-						-
otal Funding (A)	\$	98,182	\$	98,158	\$	(23)	\$	295,002	\$	196,82
xpenses										
Personnel Expenses										
Salaries	\$	47,976	\$	131,656	\$	83,680	\$	141,605	\$	93,62
Payroll Taxes Benefits		3,228 5.724		10,590 3,639		7,362 (2,085)		11,010 14,048		7,78 8,32
Retirement Costs		3,724		13,317		10,089		12,313		9,08
Total Personnel Expenses	\$	60,156	\$	159,202	\$	99,046	\$	178,977	\$	118,82
										-,-
Meeting Expenses										
Meetings	\$	-	\$	-	\$	-	\$	-	\$	-
Travel		-		-		-		-		-
Conference Calls	_	-	_	<del>-</del>	_	<u> </u>	_	-		-
Total Meeting Expenses	\$	-	\$	-	\$	<u> </u>	\$		\$	-
Operating Expenses										
Consultants & Contracts	\$	-	\$	-	\$	-	\$	-	\$	-
Office Rent		-		-		-		-		-
Office Costs Professional Services		-		-		-		-		-
Miscellaneous		_		-		-		_		_
Depreciation		_		-		-		-		_
Total Operating Expenses	\$	-	\$	-	\$		\$	-	\$	-
Total Direct Expenses	\$	60,156	\$	159,202	\$	99,046	\$	178,977	\$	118,82
Indirect Expenses	\$	49,207	\$	122,394	\$	73,186	\$	118,092	\$	68,88
Other Non-Operating Expenses	\$	-	\$	_	\$	_	\$	_	\$	_
		100.262		381 500		172 222		207.000		107.70
otal Expenses (B)	\$	109,363	\$	281,596	\$	172,232	\$	297,068	\$	187,70
Change in Assets	\$	(11,181)	\$	(183,437)	\$	(172,256)	\$	(2,066)	\$	9,11
ixed Assets										
Depreciation		_		-		-		_		_
Computer & Software CapEx		-		-		-		-		_
Furniture & Fixtures CapEx		-		-		-		-		-
Equipment CapEx		-		-		-		-		-
Leasehold Improvements		-		-		-		-		-
Allocation of Fixed Assets	\$	(953)	\$	(1,130)	\$	(177)	\$	(2,066)	\$	(1,11
ncr(Dec) in Fixed Assets (C)	\$	(953)	\$	(1,130)	\$	(177)	\$	(2,066)	\$	(1,11
OTAL BUDGET (B+C)		108,410		280,465		172,056		295,002		186,59
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	(10,228)	\$	(182,307)	\$	(172,079)	\$		\$	10,22
FTEs		0.5		1.2		0.7		1.2		0.
HC		_		_		_		_		

#### **Administrative Services**

Adı	(in	strative Servic whole dollars) 2014 Budget	Increase (Decrease)	
Total FTEs		46.9	44.9	(2.0)
Direct Expenses	\$	10,050,982	\$ 9,604,789	\$ (446,193)
Inc(Dec) in Fixed Assets	\$	-	\$ -	\$ -
Working Capital Requirement	\$	-	\$ -	\$ -

# **Program Scope and Functional Description**

WECC's Administrative Services consists of Technical Committees and Member Forums, General and Administrative, Legal and Regulatory, Information Technology, Human Resources, and Finance and Accounting. The budgets for these programs are addressed in the subsequent sections of the Business Plan and Budget.

# Methodology for Allocation of Administrative Services Expenses to Programs

Administrative Services expenses are allocated to statutory and non-statutory program areas based on FTEs.

#### **Technical Committees and Member Forums**

Technical Co	Increase (Decrease)		
Total FTEs	9.0	-	(9.0)
Total Direct Expenses	\$ 2,246,509	\$ 1,122,427	\$ (1,124,082)
Inc(Dec) in Fixed Assets	\$ -	\$ -	\$ -
Working Capital Requirement	\$ -	\$ -	\$ -

#### **Program Scope and Functional Description**

WECC provides forums for members and other interested stakeholders within its footprint to discuss and share reliability, compliance, and operating concerns. These forums also include the Board of Directors, Board committees and Joint Guidance committee in 2015.

# **2015 Key Assumptions**

- The same level of meetings and meeting support will carry forward into 2015.
- Board members will be compensated for meeting participation in accordance with the Board Compensation Schedule.
- WECC budgets for meeting space, meals, and logistics associated with Board activities and assumes that one meeting will be held at an offsite hotel location and three meetings will be held at the Salt Lake City meeting facilities. Any additional meetings are expected to be held by teleconference.
- The Nominating Committee will engage a search firm to identify candidates for any open Independent Director positions in 2015. Expenses include consulting fees and consultant travel.
- Several committees will be moved to RAPA in 2015 to more closely align with the staff work being performed.

#### Funding Sources and Requirements — Explanation of Increase (Decrease)

#### **Funding Sources (Other than ERO Assessments)**

Not applicable.

#### **Personnel Expenses**

 Personnel Expenses decrease by \$1.1 million and are zero in 2015 due to the shift of positions from Technical Committees and Member Forums to RAPA.

# **Meeting Expenses**

 Meetings decrease by \$136,000 due to the shift of personnel and expenses from Technical Committees and Member Forums to RAPA.

# **Operating Expenses**

- Consultants and Contracts decrease by a net \$132,000 primarily due to one-time costs related to 2014 projects for the validation and incorporation of synchrophasor data into operations.
- Professional Services increase \$283,000 due to WECC's revised Board compensation structure.

# **Indirect Expenses**

 Technical Committees and Member Forums expenses are allocated to statutory functional areas based on FTEs.

# **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

# **Technical Committees and Member Forums**

Funding sources and related expenses for the Technical Committees and Member Forums section of the 2015 Business Plan are shown in the table below.

									Capital		
			udget & Pro								
	T	ECHNIC	CAL COMMIT	TEES /	AND MEMBE	R FOR	RUMS				
							Variance				Variance
							L4 Projection				015 Budget
			2014		2014		2014 Budget		2015		2014 Budge
			Budget	P	rojection		ver(Under)		Budget		ver(Under)
unding											,
WECC F	-										
	WECC Assessments	\$	-	\$	-	\$	-	\$	-	\$	-
	Penalty Sanctions	_		_		_		_		_	
Total W	ECC Funding	\$		\$	-	\$	-	\$		\$	-
••	-	<del></del>		<u> </u>		<u> </u>		<u> </u>		<u></u>	
	Membership Dues		=		=		=		-		-
	Federal Grants		-		-		-		-		-
	Services & Software		-		-		-		-		-
	Workshops		=		-		- -		=		-
	Interest		-		-		-		-		-
	Interest Miscellaneous		-		-		-		-		-
tal E···		_		\$	<del>-</del>	\$	<u> </u>	\$	<u> </u>	\$	
tal Fundin	יי) ס.	\$		<u> </u>		\$		<u>\$</u>		<u>Ş</u>	
non-											
enses	val Evranor										
rersonr	nel Expenses						1=-				**
	Salaries	\$	874,612	\$	70,916	\$	(803,696)	\$	-	\$	(874,6
	Payroll Taxes		59,075		6,573		(52,502)		-		(59,0
	Benefits		115,178		16,326		(98,852)		-		(115,1
	Retirement Costs		59,075	_	6,698	_	(52,377)	_		_	(59,0
Total Pe	ersonnel Expenses	\$	1,107,940	\$	100,513	\$	(1,007,427)	\$	-	\$	(1,107,9
. •		<u>··</u>				<u> </u>		<u> </u>		<u> </u>	
Meeting	g Expenses										
+111	Meetings	\$	278,090	\$	114,314	\$	(163,776)	\$	165,705	\$	(112,3
	Travel	ڔ	278,090 128,720	ų	67,037	ڔ	(61,683)	ڔ	165,705	ب	(112,3
Ter	Conference Calls	_	18,800	_	3,990		(14,810)	_	2,552	_	(16,2
rotal M	eeting Expenses	\$	425,610	\$	185,341	\$	(240,269)	\$	289,757	\$	(135,8
_	ma Fur										
Operati	ing Expenses										
	Consultants & Contracts	\$	212,000	\$	-	\$	(212,000)	\$	80,000	\$	(132,0
	Office Rent		=		-		-		-		-
	Office Costs		35,203		7,286		(27,917)		3,420		(31,7
	Professional Services		465,756		663,363		197,607		749,250		283,4
	Miscellaneous		-		-		- -		-		-
	Depreciation										
Total O	perating Expenses	\$	712,959	\$	670,649	\$	(42,310)	\$	832,670	\$	119,7
ان											
	Total Direct Expenses	\$	2,246,509	\$	956,503	\$	(1,290,006)	\$	1,122,427	\$	(1,124,0
Indirect	Expenses	\$	(2,246,509)	\$	(956,503)	\$	1,290,006	\$	(1,122,427)	\$	1,124,0
Other N	Non-Operating Expenses	\$		\$		\$		\$		\$	
al Expens	ses (B)	\$		\$		\$		\$		\$	
	cente	\$		\$		\$		\$		\$	
nge in As	33613			_		_		_		_	
inge in As	350.3		_			سيرا	/			سررا	
			_								
ange in As	5				_		_		-		
	s Depreciation				-		-		-		-
	s Depreciation Computer & Software CapEx		- - -		- -		:		- -		-
	S Depreciation Computer & Software CapEx Furniture & Fixtures CapEx		- - - -		- - - -		- - -		: :		- - -
	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx		- - - - -		- - - -		- - - -		- - - - -		- - - -
	S Depreciation Computer & Software CapEx Furniture & Fixtures CapEx		- - - - -		- - - -		- - - - -		- - - - -		- - - - -
	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx	\$	- - - - - -	\$	- - - - -	\$	- - - - -	\$	- - - - -	\$	-
d Assets	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements	\$	- - - - - - -	\$		\$ <b>\$</b>	- - - - - -	\$	- - - - -	\$	- - - -
d Assets	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Allocation of Fixed Assets		- - - - - -				- - - - - -		- - - - - -		-
d Assets (Dec) in I	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Allocation of Fixed Assets Fixed Assets (C) GET (B+C)	\$				\$					-
ed Assets (Dec) in l	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Allocation of Fixed Assets										
ed Assets  (Dec) in I	Depreciation Computer & Software CapEx Furniture & Fixtures CapEx Equipment CapEx Leasehold Improvements Allocation of Fixed Assets Fixed Assets (C) GET (B+C)	\$				\$					- - - - - -

#### **General and Administrative**

Gene	Increase (Decrease)		
Total FTEs	15.2	20.9	5.7
Direct Expenses	\$ 3,695,570	\$ 4,192,980	\$ 497,410
Inc(Dec) in Fixed Assets	\$ -	\$ 1	\$ -
Working Capital Requirement	\$ -	\$ -	\$ -

#### **Program Scope and Functional Description**

The General and Administrative Department provides executive leadership, communications, and administrative support for WECC staff, committees, members, and management, as well as logistics support of the Salt Lake City office and meeting facilities. In addition, indirect costs such as Office Rent that benefit multiple functional areas are accounted for in this budget.

#### **2015 Key Assumptions**

- One position is eliminated in 2015.
- One position is transferred to RAPA and one is transferred from RAPA in 2015 to more closely align costs with scope of work.
- Six positions are transferred from Compliance Program Administration to more closely align costs with scope of work.

#### 2015 Goals and Key Deliverables

- Continue to enhance stakeholder relations program.
- Provide executive leadership and strategic guidance for the activities undertaken by
- Improve the quality and efficiency of administrative support provided to staff and members.
- Enhance the Business Services group to continue to drive efficiencies and effective services throughout the company.

#### Funding Sources and Requirements — Explanation of Increase (Decrease)

# **Funding Sources (Other than ERO Assessments)**

Not applicable.

# **Personnel Expenses**

Personnel Expenses increase by a net of \$305,000 primarily due to the net addition of
 5.7 FTEs as previously mentioned.

#### **Meeting Expenses**

 Travel expenses decrease by a net \$24,000 primarily due to the elimination of one position that traveled extensively and the transfer of one position to RAPA, which involves regular travel.

## **Operating Expenses**

- Rent increases by \$47,000 due to estimated maintenance charges and to align the budget with the straight-lined actual expense over the lease term.
- Office Costs increase by \$173,000 primarily due to the transfer of some license and maintenance fees from Compliance to General and Administrative.

# **Indirect Expenses**

 General and Administrative expenses are allocated to statutory functional areas based on FTFs.

# **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

## **General and Administrative**

Funding sources and related expenses for the General and Administrative section of the 2015 Business Plan are shown in the table below.

Statement of Activi							king	Capital		
	2014 B			ion, and 201		lget				
		GENERAL AI	ND A	DMINISTRATI		/ariance				Variance
						variance 4 Projection				variance 15 Budget
		2014		2014		014 Budget		2015		014 Budget
		Budget		Projection		ver(Under)		Budget		ver(Under)
Funding										
WECC Funding										
WECC Assessments	\$	=	\$	=	\$	-	\$	-	\$	=
Penalty Sanctions										-
Total WECC Funding	\$	-	\$		\$	-	\$		\$	-
Membership Dues										
Federal Grants		_		_		_		_		_
Services & Software		_		_		_		_		_
Workshops		-		_		_		_		-
Interest		-		=		-		-		_
Miscellaneous		-		=		-		-		_
Total Funding (A)	\$		\$	-	\$	-	\$		\$	-
Expenses										
Personnel Expenses										
Salaries	\$	1,801,127	\$	1,975,306	\$	174,179	\$	1,990,286	\$	189,159
Payroll Taxes		92,319		110,132		17,813		109,878		17,559
Benefits		188,224		189,939		1,715		238,323		50,099
Retirement Costs	_	92,319	_	136,360		44,041		140,513		48,194
Total Personnel Expenses	_\$_	2,173,989	\$	2,411,737	\$	237,748	\$	2,479,000	\$	305,011
Meeting Expenses		44.050		44 707		507		42.000	_	2.550
Meetings	\$	11,250	\$	11,787	\$	537	\$	13,900	\$	2,650
Travel Conference Calls		121,750		151,602		29,852		97,750 10,000		(24,000)
	-	8,100	_	6,437	\$	(1,663)	_	10,000	_	1,900
Total Meeting Expenses	\$	141,100	\$	169,826	<u> </u>	28,726	\$	121,650	\$	(19,450
Operating Expenses										
Consultants & Contracts	\$	90,000	\$	130,059	\$	40,059	\$	86,300	\$	(3,700)
Office Rent	Ý	888,600	Y	894,648	Y	6,048	Y	935,650	Y	47,050
Office Costs		196,881		288,004		91,123		370,380		173,499
Professional Services		-		-		-		-		-
Miscellaneous		-		_		_		_		_
Depreciation		205,000		209,064		4,064		200,000		(5,000
Total Operating Expenses	\$	1,380,481	\$	1,521,775	\$	141,294	\$	1,592,330	\$	211,849
Total Direct Expenses	\$	3,695,570	\$	4,103,338	\$	407,768	\$	4,192,980	\$	497,410
Indirect Expenses	\$	(3,695,570)	\$	(4,103,338)	\$	(407,768)	\$	(4,192,980)	\$	(497,410)
Other Non-Operating Expenses	\$	<u>-</u>	\$		\$	<u> </u>	\$		\$	-
Total Expenses (B)	\$		\$		\$		\$		\$	-
Change in Assets	\$	-	\$	-	\$		\$		\$	-
Fixed Assets										
Depreciation		(205,000)		(209,064)		(4,064)		(200,000)		5,000
Computer & Software CapEx		-		41,000		41,000		9,000		9,000
Furniture & Fixtures CapEx		-		-		-		-		-
Equipment CapEx		-		-		-		27,000		27,000
Leasehold Improvements		-		-		-		-		-
Allocation of Fixed Assets	\$	205,000	\$	168,064	\$	(36,936)	\$	164,000	\$	(41,000)
Incr(Dec) in Fixed Assets (C)	\$		\$		\$		\$		\$	-
TOTAL BUDGET (B+C)				<u> </u>				<u> </u>		-
TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	-	\$	-	\$		\$		\$	-
FTEs		15.2		18.0		2.8		20.9		5.7
HC		16.0		17.0		1.0		20.9		5.0
110		10.0		17.0		1.0		21.0		5.0

## **Legal and Regulatory**

Le	Increase (Decrease)		
Total FTEs	6.0	6.0	-
Direct Expenses	\$ 1,099,606	\$ 1,098,349	\$ (1,257)
Inc(Dec) in Fixed Assets	\$ -	\$ 1	\$ -
Working Capital Requirement	\$ -	\$ -	\$ -

## **Program Scope and Functional Description**

The Legal and Regulatory Department provides coordinated legal services to the WECC Board, committees, and staff, in addition to consistent legal interpretations of relevant statutes, regulations, court opinions, and regulatory decisions. The department also develops specific subject matter expertise to further assist WECC with its legal needs. On occasion, major efforts may be outsourced to select law firms, but the responsibility for all legal matters remains with the Legal and Regulatory Department.

WECC's international operations and its broad scope of activities require significant legal support and review. Arranging for legal support is complicated by the technical nature of this developing area of law and there are many potential areas of conflict prohibiting the use of law firms with energy practices.

## **2015 Key Assumptions**

- WECC will maintain the scope of its current operations.
- The operating environment may change in the event of unanticipated direction from FERC, NERC, or both.

## 2015 Goals and Key Deliverables

- Provide efficient, cost-effective legal support to the WECC Board, committees, and staff through a combination of in-house and outside resources.
- Update and advise the WECC Board and CEO on pending legal issues.
- Advise WECC departments on specified legal matters and general matters relating to WECC business.
- Provide legal support to the WECC Compliance Department and facilitate the processing of possible and alleged violations.
- Represent WECC in legal and regulatory proceedings.
- Review and advise WECC business units on draft agreements.
- Improve tracking for development of WECC regulatory policies.

## Funding Sources and Requirements — Explanation of Increase (Decrease)

## **Funding Sources (Other than ERO Assessments)**

Not applicable.

## **Personnel Expenses**

 Personnel Expenses increase \$50,000 primarily due to the refinement of the labor float percentage.

## **Meeting Expenses**

• Travel decreases by \$6,000 due to lower anticipated travel to external meetings.

## **Operating Expenses**

 Professional Services decrease by \$46,000 due to lower actual business insurance premiums than the 2014 estimate.

## **Indirect Expenses**

• Legal and Regulatory expenses are allocated to statutory functional areas based on FTEs.

## **Other Non-Operating Expenses**

Not applicable.

## **Fixed Asset Additions**

Not applicable.

## **Legal and Regulatory**

Funding sources and related expenses for the Legal and Regulatory section of the 2015 Business Plan are shown in the table below.

Statement of Activi							King	Сарітаі		
2	2014 B			ion, and 201	.5 Buc	iget				
		LEGALA	NUK	EGULATORY		Variance			١/	ariance
						4 Projection				5 Budget
		2014		2014		014 Budget		2015		14 Budge
		Budget		Projection		ver(Under)		Budget		er(Under)
unding		0		.,		,				, , , , ,
WECC Funding										
WECC Assessments	\$	-	\$	-	\$	-	\$	-	\$	-
Penalty Sanctions		-		-		-		-		
Total WECC Funding	\$	-	\$	-	\$		\$	-	\$	-
Membership Dues		-		-		-		=		-
Federal Grants		-		-		-		-		-
Services & Software		-		-		-		-		-
Workshops		-		-		-		-		-
Interest		=		=		=		=		-
Miscellaneous	_		_							-
tal Funding (A)	\$		\$		\$	<del>-</del>	\$		\$	-
penses										
Personnel Expenses		CE2 700		046 550	<u>_</u>	100 770		COE C74	ć	27.00
Salaries	\$	657,788	\$	846,558	\$	188,770	\$	695,671	\$	37,88
Payroll Taxes		44,388		58,835		14,447		46,009		1,62
Benefits		77,152		89,083		11,931		71,186		(5,96
Retirement Costs		44,388	_	66,156	_	21,768	_	60,493	_	16,10
Total Personnel Expenses	\$	823,716	\$	1,060,632	\$	236,916	\$	873,359	\$	49,64
Mastina Funance										
Meeting Expenses  Meetings	٠		ć	(217)	ć	(217)	,		<u> </u>	
Travel	\$	48,000	\$	(317)	\$	(317) (26,285)	\$	42,000	\$	16.00
Conference Calls		1,200		21,715 1,732		532		1,200		(6,00
Total Meeting Expenses	\$	49,200	\$	23,130	\$	(26,070)	\$	43,200	\$	(6,00
Total Meeting Expenses	<del>,</del>	43,200	٠,	23,130	٠,	(20,070)	<del>,</del>	43,200	<del>,</del>	(0,00
Operating Expenses										
Consultants & Contracts	\$	_	\$	675	\$	675	\$	_	\$	_
Office Rent	Ý	_	Y	-	Y	-	Y	_	Ý	_
Office Costs		28,690		23,745		(4,945)		29,790		1,10
Professional Services		190,000		332,674		142,674		144,000		(46,00
Miscellaneous		-		-		- 12,07		-		( . 0,0 0
Depreciation		8,000		8,488		488		8,000		_
Total Operating Expenses	\$	226,690	\$	365,582	\$	138,892	\$	181,790	\$	(44,90
									-	( /
Total Direct Expenses	\$	1,099,606	\$	1,449,344	\$	349,738	\$	1,098,349	\$	(1,25
Indirect Expenses	\$	(1,099,606)	\$	(1,449,344)	\$	(349,738)	\$	(1,098,349)	\$	1,25
Other Non-Operating Expenses	\$		\$		\$		\$		\$	-
otal Expenses (B)	\$		\$		\$		\$		\$	
nange in Assets	\$		\$		\$	-	\$	_	\$	-
ked Assets		(0.000)		(0.400)		(400)		(0.000)		
Depreciation Computer & Software CapEx		(8,000)		(8,488)		(488)		(8,000)		-
Furniture & Fixtures CapEx		-		-		-		<del>-</del>		-
Equipment CapEx		-		-		-		-		-
Leasehold Improvements		_		- -		_		_		_
Leasenora Improvements				_		-		-		_
Allocation of Fixed Assets	\$	8,000	\$	8,488	\$	488	\$	8,000	\$	-
cr(Dec) in Fixed Assets (C)	\$		\$	-	\$		\$		\$	
TAL BUDGET (B+C)		-								-
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	-	\$		\$		\$	-	\$	
FTEs		6.0		6.0		_		6.0		_
· ·		0.0		0.0				0.0		

## **Information Technology**

Information Technology (in whole dollars) Increase 2014 Budget 2015 Budget (Decrease)											
Total FTEs		9.0		10.0		1.0					
Direct Expenses	\$	1,365,441	\$	1,646,668	\$	281,227					
Inc(Dec) in Fixed Assets	\$	-	\$	-	\$	-					
Working Capital Requirement	\$	-	\$	-	\$	-					

#### **Program Scope and Functional Description**

WECC's Information Technology (IT) Department provides systems support including: servers, data, email, telephone systems, and Internet and Intranet website maintenance. In addition, IT includes development of new technology solutions using both internal staff and working with external service providers. IT provides resources and tools to enable the organization to meet the evolving requirements to support activities and responsibilities as directed by NERC and FERC.

## **2015 Key Assumptions**

- Personal computer equipment is replaced on a four-year refresh cycle, servers are refreshed every five years, and network equipment is replaced every seven-to-10 years. WECC will replace approximately 25 percent of employee laptops in 2015.
- To maintain compliance with industry best practices for security and data protection, WECC will incur additional costs to engage third-party network management and security monitoring services.
- New technology solutions will be required to accommodate the secure transfer of a growing amount of data, as well as to provide data storage and analytic capabilities to the organization.
- One position is transferred from Compliance Program Administration to more closely align costs with scope of work.

#### **2015** Goals and Key Deliverables

- Provide systems support and technology solutions that ensure reliability and security of critical IT infrastructure.
- Develop and implement policies and procedures to enforce best practices across the organization.
- Align IT as a strategic partner in accomplishing business goals and objectives.
- Provide a significant increase in data support, analysis, and communication. Create centralized databases, automated processes, and tools to organize a growing volume of electronic data that will be in high demand.
- Provide solutions to enable secure, reliable, and efficient transmission of a growing number of data types.

- Increase redundancy and reduce support burdens by shifting email services to an externally hosted provider.
- Support a modern website that enhances stakeholder communications, promotes WECC initiatives, and encourages confidence in WECC's capabilities.

## Funding Sources and Requirements — Explanation of Increase (Decrease)

## **Funding Sources (Other than ERO Assessments)**

Not applicable.

## **Personnel Expenses**

• Personnel Expenses increase by \$167,000 due to the transfer of one FTE to IT and the refinement of the labor float percentage.

## **Meeting Expenses**

No material changes.

## **Operating Expenses**

 Office Costs increase by \$94,000 primarily due to scheduled laptop and desktop refreshes and fees for moving WECC's mail server to a cloud-hosted service.

#### **Indirect Expenses**

 Information Technology expenses are allocated to statutory functional areas based on FTEs.

## **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

- Computer and Software CapEx decreases by \$50,000 due to one-time projects budgeted in 2014.
- Equipment CapEx increases by \$16,000 due to a scheduled server refresh.

## **Information Technology**

Funding sources and related expenses for the Information Technology section of the 2015 Business Plan are shown in the table below.

				vn in the						
Statement of Activi				nditures, an ion, and 201			king	Capital		
		INFORMAT	ΓΙΟN	TECHNOLOGY	1					
		2014 Budget		2014 Projection	2014 v 20	Yariance I Projection 14 Budget er(Under)		2015 Budget	20 v 20	Variance 15 Budget 014 Budget ver(Under)
Funding										
WECC Funding WECC Assessments	\$	_	\$	_	\$	_	\$	_	\$	_
Penalty Sanctions	Ą	_	Ţ	=	Y	_	Y	=	Ą	
Total WECC Funding	\$	-	\$	-	\$	-	\$	-	\$	-
Membership Dues Federal Grants		-		-		-		-		=
Services & Software		_		-		-		-		-
Workshops		=		-		_		=		-
Interest		-		-		-		-		-
Miscellaneous								-		-
Total Funding (A)	\$	-	\$		\$		\$	<del>-</del>	\$	-
Expenses										
Personnel Expenses										
Salaries	\$	670,107	\$	649,174	\$	(20,933)	\$	780,760	\$	110,653
Payroll Taxes		45,103		51,457		6,354		63,536		18,433
Benefits		101,928		92,016		(9,912)		117,503		15,575
Retirement Costs	\$	45,103	<del>_</del>	56,238		11,135	<del>_</del>	67,892		22,789
Total Personnel Expenses	3	862,241	\$	848,885	\$	(13,356)	\$	1,029,691	\$	167,450
Meeting Expenses										
Meetings	\$	-	\$	-	\$	-	\$	-	\$	-
Travel		13,200		7,690		(5,510)		13,500		300
Conference Calls		7,200		5,286		(1,914)		6,600		(600)
Total Meeting Expenses	\$	20,400	\$	12,976	\$	(7,424)	\$	20,100	\$	(300)
Operating Expenses										
Consultants & Contracts	\$	36,000	\$	63,429	\$	27,429	\$	40,000	\$	4,000
Office Rent		-	·	-		-		1,960	·	1,960
Office Costs		340,800		332,811		(7,989)		434,917		94,117
Professional Services		-		-		-		=		-
Miscellaneous		-		-		(20.052)		-		-
Depreciation  Total Operating Expenses	\$	106,000 482,800	\$	85,048 <b>481,288</b>	\$	(20,952) ( <b>1,512</b> )	\$	120,000 <b>596,877</b>	\$	14,000 <b>114,077</b>
Total Operating Expenses	<del>,</del>	402,000	<del>-</del>	401,200	<del>-</del>	(1,312)	<u> </u>	330,877	<del>-</del>	114,077
Total Direct Expenses	\$	1,365,441	\$	1,343,149	\$	(22,292)	\$	1,646,668	\$	281,227
Indirect Expenses	\$	(1,365,441)	\$	(1,343,149)	\$	22,292	\$	(1,646,668)	\$	(281,227)
Other Non-Operating Expenses	\$	<del>-</del>	\$	-	\$	-	\$	<del>-</del>	\$	-
Total Expenses (B)	\$		\$		\$	-	\$		\$	-
Change in Assets	\$	<u>-</u>	\$	<u> </u>	\$	<u> </u>	\$	<u>-</u>	\$	-
Fixed Assets										
Depreciation		(106,000)		(85,048)		20,952		(120,000)		(14,000)
Computer & Software CapEx		60,000		130,000		70,000		10,000		(50,000)
Furniture & Fixtures CapEx Equipment CapEx		105,000		53,000		(52,000)		121,000		16,000
Leasehold Improvements		-		-		-		-		-
Allocation of Fixed Assets	\$	(59,000)	ć	- (07.052)	¢	(29.052)	ċ	(11 000)	ċ	48 000
	\$	(59,000)	\$ -	(97,952)	\$ 	(38,952)	\$	(11,000)	\$	48,000
Incr(Dec) in Fixed Assets (C)	<u> </u>		\$		\$		\$		\$	-
TOTAL BUDGET (B+C)		<del>-</del>	_	-		-		-		-
TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	-	\$	-	\$	-	\$	<del>-</del>	\$	-
FTEs		9.0		7.5		(1.5)		10.0		1.0
НС		9.0		8.0		(1.0)		10.0		1.0

#### **Human Resources**

Human Resources (in whole dollars) Inc. 2014 Budget 2015 Budget (De										
Total FTEs		3.0		3.0		-				
Direct Expenses	\$	1,072,064	\$	874,047	\$	(198,017)				
Inc(Dec) in Fixed Assets	\$	-	\$	-	\$	-				
Working Capital Requirement	\$	-	\$	-	\$	-				

## **Program Scope and Functional Description**

Human Resources (HR) is responsible for the delivery of all HR functions to WECC, including: recruitment, staffing, compensation, benefits, safety, health and wellness, employee relations, performance management, succession planning, and employee training and development.

## **2015** Key Assumptions

- WECC's staffing levels will increase slightly from 2014 to 2015.
- Competition for talent will increase due to the economic recovery and a shrinking talent pool.
- Enhanced scope of succession planning, employee development, and training are vital to ensuring that WECC maintains a skilled, qualified workforce.

## 2015 Goals and Key Deliverables

- Continue to enhance the recruiting program in 2015 that targets power engineering and cyber security programs to increase visibility of WECC to broaden the applicant pool for hard-to-fill positions and increase bench strength for key roles within Compliance and in RAPA.
- Build strong network relationships with area universities to promote WECC as a viable employer in the community.
- Manage all employee benefits to deliver an attractive benefit package to employees and to attract potential employees while managing overall costs to the organization.
- Continue to educate management on compensation as well as other employee engagement philosophies to enhance recruitment efforts and retain skilled and talented employees.
- Identify training needs and develop and deliver programs to enhance employee development.
- Track and monitor turnover rates, gather feedback to determine cause of turnover, and when appropriate, take action to reduce the turnover rate.

## Funding Sources and Requirements — Explanation of Increase (Decrease)

## **Funding Sources (Other than ERO Assessments)**

Not applicable.

## **Personnel Expenses**

- Salaries Expense decreases due to the elimination of budgeted severance/retention payments that were included in the 2014 budget as potential costs related to bifurcation.
- Benefits and Retirement Costs increase \$53,000 and \$22,000 respectively primarily due to the refinement of the labor float percentage.

## **Meeting Expenses**

• Travel increases by \$11,000 primarily due the transfer of employee appreciation events from General and Administrative to HR.

## **Operating Expenses**

- Consultants decrease by \$125,000 due to the completion of a compensation and benefits survey in 2014.
- Office Costs decrease by \$13,000 due to decreases in job postings, drug testing, and background checks.
- Professional Services decrease by \$6,000 due to an estimated reduction in ERISA audit and legal fees.

## **Indirect Expenses**

Human Resource expenses are allocated to statutory functional areas based on FTEs.

## **Other Non-Operating Expenses**

Not applicable.

#### **Fixed Asset Additions**

Not applicable.

## **Human Resources**

Funding sources and related expenses for the Human Resources section of the 2015 Business Plan are shown in the table below.

				nditures, an ion, and 201						
				SOURCES		g = -				
						ariance				/ariance
		2014		2014		Projection		2045		15 Budget
		2014 Budget		2014 Projection		14 Budget er(Under)		2015 Budget		<b>014 Budget</b> ver(Under)
unding		Buuget		Projection	Ove	er (Oriuer)		Buuget	Ü.	rei (Ondei )
WECC Funding										
WECC Assessments	\$	-	\$	_	\$	_	\$	-	\$	-
Penalty Sanctions		-		<u> </u>						
Total WECC Funding	\$	-	\$		\$	-	\$	-	\$	-
Membership Dues		-		-		-		-		-
Federal Grants		=		=		=		=		-
Services & Software Workshops		-		-		-		-		-
Interest		_		_		_		=		_
Miscellaneous		_		_		_		_		_
otal Funding (A)	\$	-	\$	_	\$	_	\$		\$	-
Expenses										
Personnel Expenses										
Salaries	\$	384,508	\$	431,210	\$	46,702	\$	245,335	\$	(139,173
Payroll Taxes		14,190		27,578		13,388		19,451		5,261
Benefits		414,876		422,975 31,399		8,099 17,200		468,014		53,138
Retirement Costs  Total Personnel Expenses	\$	14,190 <b>827,764</b>	\$	913,162	\$	17,209 <b>85,398</b>	\$	36,334 <b>769,134</b>	\$	22,144 (58,630
Total Personner Expenses	<u>, ,                                  </u>	827,704	٠,	913,102	<del>-</del>	83,338	٠,	709,134	٠,	(38,030
Meeting Expenses										
Meetings	\$	-	\$	3	\$	3	\$	-	\$	_
Travel		10,200		5,933		(4,267)	·	21,600	·	11,400
Conference Calls		1,000		664		(336)		108		(892
Total Meeting Expenses	\$	11,200	\$	6,600	\$	(4,600)	\$	21,708	\$	10,508
Operating Expenses										
Consultants & Contracts	\$	150,000	\$	150,000	\$	-	\$	25,000	\$	(125,000
Office Rent Office Costs		- E0 100		- 60 E42		10,442		250 46 355		250
Professional Services		59,100 17,000		69,542 11,410		(5,590)		46,355 10,600		(12,745 (6,400
Miscellaneous		17,000		11,410		(3,390)		10,000		(0,400
Depreciation		7,000		692		(6,308)		1,000		(6,000
Total Operating Expenses	\$	233,100	\$	231,644	\$	(1,456)	\$	83,205	\$	(149,89
								,		
Total Direct Expenses	\$	1,072,064	\$	1,151,406	\$	79,342	\$	874,047	\$	(198,017
Indirect Expenses	\$	(1,072,064)	\$	(1,151,406)	\$	(79,342)	\$	(874,047)	\$	198,017
Other Non-Operating Expenses	\$		\$		\$		\$		\$	
otal Expenses (B)	\$	-	\$		\$		\$	-	\$	_
Change in Assets	\$		\$		\$		\$		\$	_
ixed Assets										
Depreciation		(7,000)		(692)		6,308		(1,000)		6,000
Computer & Software CapEx		-		-		-		-		-
Furniture & Fixtures CapEx		-		-		-		-		-
Equipment CapEx		-		-		_		-		-
Leasehold Improvements		-		_		_		-		-
Allocation of Fixed Assets	\$	7,000	\$	692	\$	(6,308)	\$	1,000	\$	(6,000
ncr(Dec) in Fixed Assets (C)	\$		\$		\$		\$		\$	<u>-</u>
OTAL BUDGET (B+C)										-
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$		\$		\$		\$		\$	
FTEs		3.0		2.8		(0.3)		3.0		
1123		3.0		2.0		(0.5)		5.0		_

## **Finance and Accounting**

Finance and Accounting (in whole dollars) Increase 2014 Budget 2015 Budget (Decrease)											
Total FTEs		4.7		5.0		0.3					
Direct Expenses	\$	571,792	\$	670,318	\$	98,526					
Inc(Dec) in Fixed Assets	\$	-	\$	-	\$	-					
Working Capital Requirement	\$	-	\$	-	\$	-					

## **Program Scope and Functional Description**

The Finance and Accounting Department provides accounting and financial analysis support to WECC. Finance is responsible for accounts payable, billing, accounts receivable, budgeting, fixed asset management, banking, cash management, payroll, and financial reporting.

## **2015** Key Assumptions

- WECC is subject to Washington Business and Occupancy Tax, which is based on Washington source revenue.
- WECC will not have any grant activity in 2015.
- Efficiencies are gained in the Accounting Department.

## 2015 Goals and Key Deliverables

- Review financial policies and update as necessary.
- Identify and implement efficiencies in financial processes.
- Ensure WECC has strong internal controls designed to protect the organization's assets and ensure accurate financial reporting.
- Provide improved reporting and financial analysis to WECC managers, the Finance and Audit Committee, and the WECC Board.

## Funding Sources and Requirements — Explanation of Increase (Decrease)

## **Funding Sources (Other than ERO Assessments)**

Not applicable.

## **Personnel Expenses**

• Personnel Expenses increase by a net of \$47,000 primarily due to the refinement of the labor float percentage.

## **Meeting Expenses**

• Travel decreases by \$5,000 due to an anticipated reduction in travel requirements.

## **Operating Expenses**

 Office Costs increase by \$59,000 due to the State of Washington Business and Occupation Tax that WECC is now subject to, which is based on Washington source income.

## **Indirect Expenses**

• Finance and Accounting expenses are allocated to statutory functional areas based on FTEs.

## **Other Non-Operating Expenses**

• Not applicable.

## **Fixed Asset Additions**

• Not applicable.

## **Finance and Accounting**

Funding sources and related expenses for the Finance and Accounting section of the 2015 Business Plan are shown in the table below.

						nge in Wor				
	2014 BL			on, and 201		iget				
		2014 Budget		2014 Projection	201 v 2	Variance 4 Projection 014 Budget ver(Under)		2015 Budget	201 v 20	'ariance L <b>5 Budget</b> 14 Budge er(Under)
unding WECC Funding										
WECC Assessments	\$	_	\$	_	\$	-	\$	_	\$	_
Penalty Sanctions	Ψ.	_	Ψ.	_	Ψ.	_	Ÿ	_	Ÿ	
Total WECC Funding	\$		\$	-	\$		\$		\$	-
Č										
Membership Dues		-		-		-		-		-
Federal Grants		-		-		-		-		-
Services & Software		=		=		=		=		-
Workshops		-		-		-		-		-
Interest		-		-		-		-		-
Miscellaneous		-		-		-		-		-
otal Funding (A)	\$	-	\$	-	\$		\$	-	\$	-
(penses										
Personnel Expenses	_	200.000	<u>,</u>	204.020		100 225	_	247 705	,	30.00
Salaries	\$	280,800	\$	381,026	\$	100,226	\$	317,705	\$	36,90
Payroll Taxes		18,992		27,250		8,258		25,006		6,01
Benefits		63,758		44,000		(19,758)		59,634		(4,12
Retirement Costs		18,992	_	39,787	_	20,795	_	27,366		8,3
Total Personnel Expenses	\$	382,542	\$	492,063	\$	109,521	\$	429,711	\$	47,1
Meeting Expenses	_		_		_		_			
Meetings	\$		\$	147	\$	147	\$	-	\$	-
Travel		11,250		3,754		(7,496)		6,000		(5,25
Conference Calls		400		294		(106)		250		(15
Total Meeting Expenses	\$	11,650	\$	4,195	\$	(7,455)	\$	6,250	\$	(5,40
Operating Evpenses										
Operating Expenses  Consultants & Contracts	\$	_	\$	_	\$	_	\$	_	\$	_
Office Rent	ş	-	Ş	-	Ş	=	Ş	-	Ş	-
Office Costs		94.000		112 217		20 717		142.057		
		84,600		113,317		28,717		143,857		59,25
Professional Services		86,000		91,000		5,000		84,500		(1,50
Miscellaneous		-		-		- (476)		-		- (4.0)
Depreciation	_	7,000	_	6,524	_	(476)	_	6,000	_	(1,00
Total Operating Expenses	\$	177,600	\$	210,841	\$	33,241	\$	234,357	\$	56,7
Total Direct Expenses	\$	571,792	\$	707,099	\$	135,307	\$	670,318	\$	98,52
Indirect Expenses	\$	(571,792)	\$	(707,099)	\$	(135,307)	\$	(670,318)	\$	(98,52
Other Non-Operating Expenses	\$		\$		\$		\$		\$	-
otal Expenses (B)	\$		\$		\$		\$		\$	-
hange in Assets	\$		\$		\$		\$		\$	
ked Assets Depreciation		(7,000)		(6,524)		476		(6,000)		1,00
Computer & Software CapEx		(7,000)		(0,324)		470		(0,000)		1,00
Furniture & Fixtures CapEx		_		_		_		_		_
Equipment CapEx		_		-		-		-		-
Leasehold Improvements		-		=		-		-		-
Leasenoru improvements		-		-		-		-		-
Allocation of Fixed Assets	\$	7,000	\$	6,524	\$	(476)	\$	6,000	\$	(1,00
cr(Dec) in Fixed Assets (C)	\$		\$		\$		\$		\$	-
TAL BUDGET (B+C)				-				-		-
OTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$		\$		\$		\$	<u>-</u>	\$	
ETEC		47		4.0		(0.7)				
FTEs		4.7		4.0		(0.7)		5.0		0

Section B – Supplemental Financial Information 2015 Business Plan and Budget

## Section B — Supplemental Financial Information

#### **Reserve Balance**

Table B-1

Working Capital Reserve Analysis 2014-2015		
STATUTORY		
Beginning Working Capital Reserve (Deficit), December 31, 2013	\$	5,416,545
Plus: 2014 WECC Funding (from Load Serving Entities (LSE) or designees	•	18,563,902
Plus: 2014 Other funding source	5	4,810,352
Plus: Convert Non-statutory Reserves to Statutory	/	5,874,245
Less: 2014 Projected expenses & capital expenditures	5	(26,190,659)
Less: Transfer of Reserves to Peak Reliability	/	(5,811,568)
Projected Working Capital Reserve (Deficit), December 31, 2014	\$	2,662,817
Desired Working Capital Reserve, December 31, 2015	² \$	2,662,817
Less: Projected Working Capital Reserve, December 31, 2014	1	(2,662,817)
Increase(decrease) in assessments to achieve desired Working Capital Reserve	\$	-
2015 Expenses and Capital Expenditure	s \$	26,300,035
Less: Penalty Sanctions		(120,000)
Less: Other Funding Source		(1,124,900)
Adjustment to achieve desired Working Capital Reserve		0

<sup>1 –</sup> Represents collections between July, 1 2013 and June 30, 2014. See page 53 for full disclosure.

WECC's Board has approved a Working Capital Reserve balance equal to one month of Personnel and Operating Expenses. In 2014, WECC transferred \$5.87 million of Non-statutory Working Capital Reserves, which were on-hand when WECC originally signed its Delegation Agreement in 2006, to Statutory Working Capital Reserves. Those funds are exclusive of the Non-statutory Reserves related to the Western Renewable Energy Generation Information System and have not been used for any purpose in the past seven years. WECC Management and the WECC Board believed it would be prudent to use that money to minimize the impact on Assessments due to the budget increases in 2014. The total working capital reserves were used to offset the impact of the creation of Peak and other increases on Assessments for both WECC and Peak in 2014.

<sup>2 –</sup> On June 25, 2014, the WECC Board of Directors approved this reserve level.

As a result of the creation of Peak, WECC's working capital reserves were split between WECC and Peak to provide reserves for both entities. The same population of entities provides funding for both companies and WECC management as well as WECC's Finance and Audit Committee believed reserves should be split equitably as a result. The calculation used to split the reserves was based on each entity's percent-to-total ratio of operating expenses. Peak's portion was \$5.8 million.

## **Breakdown by Statement of Activity Sections**

The following detailed schedules are in support of the Statutory Statement of Activities and Capital Expenditures on page 10. All significant variances have been disclosed by program area in the preceding pages.

## **Monetary Penalties**

As documented in the NERC Policy Accounting, Financial Statement and Budgetary Treatment of Penalties Imposed and Received for Violations of Reliability Standards, penalty monies received on or prior to June 30, 2013 will be used to offset assessments in the 2014 WECC Budget. Penalty monies received from July 1, 2013 through June 30, 2014 will be used to offset assessments in the 2015 Budget.

All penalty monies received on or prior to June 30, 2014 are detailed below, including the amount and the date received.

Allocation Method: Penalty monies received have been allocated to the following Statutory Programs to reduce assessments:

- Reliability Standards;
- Compliance Monitoring and Enforcement and Organization Registration and Certification;
- Reliability Assessment and Performance Analysis;
- Training, Education, and Operator Certification; and
- Situation Awareness and Infrastructure Security.

Penalty monies are allocated based on the number of FTEs in the functional areas divided by the aggregate total FTEs in the programs receiving the allocation.

As outlined in WECC's 2012 Business Plan and Budget, WECC uses penalty monies collected from U.S. registered entities within the Western Interconnection to pay compliance penalties incurred by the WECC registered functions as a result of alleged non-compliance with NERC mandatory reliability standards. This ensures that only U.S. entities contribute to the payment of WECC registered-function penalties paid to NERC and/or FERC under Section 215 of the Federal Power Act.

## **Penalty Sanctions**

Table B-2

		Penalty Sanctions Rece	ived on or Prior	to	
		June 30,			
	Amount		Amount	Date	Amount
Date Received	Received	Date Received	Received	Received	Received
7/0/2012	ć F2.000	12/10/2012	¢ 0.000	F /1 4 /2 O 1 4	¢ 9,000
7/8/2013 7/8/2013	\$ 53,000 58,000	12/18/2013 12/18/2013	\$ 9,000 92,000	5/14/2014 5/20/2014	\$ 8,000 465,000
	•		,		•
7/15/2013	60,000 291,000	12/27/2013	8,000 50,000	5/20/2014 6/2/2014	45,000 40,000
7/18/2013	•	1/2/2014	•		•
7/25/2013	62,500	1/21/2014	20,000	6/2/2014	40,000
8/1/2013	7,000	1/21/2014	55,000		
8/6/2013	20,000	1/27/2014	215,000		
8/12/2013	10,000	2/6/2014	40,000		
8/14/2013	60,000	2/6/2014	6,000		
8/16/2013	81,000	2/7/2014	70,000		
8/29/2013	10,000	2/11/2014	45,000		
8/30/2013	10,000	2/18/2014	15,000		
9/5/2013	65,000	2/24/2014	60,000		
9/5/2013	130,000	2/27/2014	144,000		
9/9/2013	36,000	3/10/2014	35,000		
9/11/2013	10,000	3/19/2014	12,000		
9/12/2013	15,000	3/25/2014	150,000		
9/20/2013	10,000	3/25/2014	7,000		
9/23/2013	17,000	3/25/2014	25,000		
10/2/2013	55,000	3/25/2014	16,000		
10/4/2013	198,000	3/31/2014	36,000		
10/15/2013	22,000	3/31/2014	5,000		
10/28/2013	20,000	3/31/2014	185,000		
11/19/2013	10,000	4/4/2014	30,000		
11/25/2013	25,000	4/4/2014	9,500		
12/6/2013	150,000	4/14/2014	15,000		
12/6/2013	20,000	4/22/2014	7,000		
12/17/2013	35,000	5/1/2014	20,000		
			To	ntal Penalties Received	\$ 3,520,000

Total Penalties Received \$ 3,520,000

Recognized in 2013 to offset registered function penalties expense\* (1,400,000)
Withheld for estimated registered function penalties to be recognized in 2014\* (2,000,000)

Net Penalties to Offset Assessments \$ 120,000

<sup>\*</sup>To pay compliance penalties incurred by the WECC registered functions as a result of alleged non-compliance with NERC mandatory reliability standards.

## **Supplemental Funding**

Table B-3

Outside Funding Breakdown By Program (Excluding WECC Assessments & Penalty Sanctions)		Budget 2014		Projection 2014		Budget 2015	201	Variance 5 Budget v 2014 Budget
Reliability Standards								
Interest	\$	3,133	\$	2,945	\$	2,981	\$	(152)
Miscellaneous		-		-		-		-
Total	\$	3,133	\$	2,945	\$	2,981	\$	(152)
Compliance Monitoring, Enforcement & Org. Registration								
Workshops	\$	438,125	\$	592,480		-	\$	(438,125)
Interest		45,426		42,700		39,865		(5,561)
Miscellaneous		-		-		-		-
Total	\$	483,551	\$	635,180	\$	39,865	\$	(443,686)
Reliability Assessment and Performance Analysis								
Federal Grants	\$	3,628,308	\$	3,628,308	\$	_	\$	(3,628,308)
Interest		18,484		17,375		22,950		4,466
Miscellaneous		-		-		-		-
Total	\$	3,646,792	\$	3,645,683	\$	22,950	\$	(3,623,842)
Training and Education								
Workshops	\$	519,804	\$	524,704	\$	1,055,900	\$	536,096
Interest	·	1,566	·	1,472	·	2,310	·	744
Miscellaneous		-		-		-		
Total	\$	521,370	\$	526,176	\$	1,058,210	\$	536,840
Situation Awareness and Infrastructure Security								
Federal Grants	\$	-	\$	-	\$	_	\$	-
Interest	·	391	·	368	·	894	·	503
Miscellaneous		-		-		-		-
Total	\$	391	\$	368	\$	894	\$	503
Technical Committees and Member Forms								
Federal Grants	\$	-	\$	-	\$	_	\$	-
Total	\$	-	\$	-	\$	-	\$	-
Total Outside Funding	<u> </u>	4,655,237	Ś	4,810,352	Ś	1,124,900	Ś	(3,530,337)

## Explanation of Significant Variances - 2015 Budget versus 2014 Budget

WECC anticipates its investments will earn interest of approximately \$69,000 in 2015. This revenue is allocated to the Statutory and Non-Statutory Programs based on FTEs.

## Compliance Monitoring and Enforcement and Organization Registration and Certification

 A decrease of \$438,000 in workshop revenue is related to the shift of Outreach and Stakeholder Relations out of Compliance to Training and Education in 2015. The workshop revenue is related to the Compliance User Group and Critical Infrastructure Protection User Group meetings.

## **Reliability Assessment and Performance Analysis**

• The RTEP grant ends in 2014 and Grant revenue is zero in 2015 as a result.

## **Training and Education**

 Workshop revenue increases by \$536,000 due to an increase in the estimated training session attendance as well as the shift of Outreach and Stakeholder Relations out of Compliance to Training and Education in 2015. WECC's System Operator Training program continues to be self-funded.

## **Situation Awareness and Infrastructure Security**

• Not applicable.

## **Technical Committees and Member Forums**

• Not applicable.

## **Personnel Expenses**

Table B-4

Personnel Expenses	Budget Projection 2014 2014					Budget 2015		Variance 015 Budget v 014 Budget	Variance %
Salaries									
Salaries	\$	12,092,325	\$	12,945,375	\$	13,095,525	\$	1,003,200	8.3%
Employment Agency Fees		-		-		-		-	
Temporary Office Services		3,900		=		=		(3,900)	-100.0%
Total Salaries	\$	12,096,225	\$	12,945,375	\$	13,095,525	\$	999,300	8.3%
Total Payroll Taxes	\$	774,001	\$	940,446	\$	960,685	\$	186,684	24.1%
Benefits									
Workers Compensation	\$	12,000	\$	26,148	\$	19,000	\$	7,000	58.3%
Medical Insurance		1,753,689		1,519,506	\$	1,658,341		(95,348)	-5.4%
Life-LTD-STD Insurance		64,708		101,302	\$	74,911		10,203	15.8%
Education		286,375		194,768	\$	286,878		503	0.2%
Relocation		16,200		16,803	\$	50,000		33,800	208.6%
Other		, -		6,229	\$	11,182		11,182	
Total Benefits	\$	2,132,972	\$	1,864,756	\$	2,100,312	\$	(32,660)	-1.5%
Retirement									
Discretionary 401k Contribution	\$	770.774	Ś	1,095,748	Ś	1,107,028	Ś	336,254	43.6%
Retirement Administration Fees	•			9,462	•	15,000		15,000	
Total Retirement	\$	770,774	\$	1,105,210	\$	1,122,028	\$	351,254	45.6%
Total Personnel Costs	\$	15,773,972	\$	16,855,787	\$	17,278,550	\$	1,504,578	9.5%
FTES		135.0		130.9		137.5		2.5	1.9%
Cost per FTE									
Salarie	s \$	89,602	\$	98,933	\$	95,240		5,639	6.3%
Payroll Taxe		5,733	•	7,187	•	6,987		1,253	21.9%
Benefit		15,800		14,251		15,275		(525)	-3.3%
Retiremen		5,709		8,446		8,160		2,451	42.9%
Total Cost per FTE	\$	116,844	\$	128,818	\$	125,662	\$	8,818	7.5%

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

## **Salaries**

 Salaries increase by a net \$1.0 million primarily due to the refinement of WECC's labor float percentage as well as the net addition of 2.5 FTEs. In 2014, WECC budgeted for \$175,000 of severance and retention, which is zero in the 2015 budget.

## **Payroll Taxes**

• Payroll Taxes increase by \$190,000 primarily due to the refinement of WECC's labor float percentage as well as the net addition of 2.5 FTEs.

#### **Benefits**

- Medical Insurance decreases by \$87,000 to reflect a more accurate estimate of actual employee usage.
- Life, Long-Term Disability, and Short-Term Disability Insurance increases by \$11,000 due to the refinement of WECC's labor float percentage as well as the net addition of 2.5 FTEs.
- Relocation decreases by \$13,000 to reflect estimated actual expenses.

## Retirement

• Contributions to 401k plans increase by \$351,000 due to a 2 percent increase in WECC's defined contribution percentage as well as the refinement of WECC's labor float percentage and the net addition of 2.5 FTEs.

#### **Consultants and Contracts**

Table B-5

Consultants	Budget 2014	Projection 2014	Budget 2015	Variance 1015 Budget v 2014 Budget	Variance %
Consultants					
Reliability Standards	\$ -	\$ -	\$ -	\$ -	
Compliance and Organization Registration and Certification	64,000	12,760	\$ 35,640	(28,360)	-44.3%
Reliability Assessment and Performance Analysis	2,968,000	2,498,300	\$ 1,332,000	(1,636,000)	-55.1%
Training and Education	106,502	76,452	\$ 92,000	(14,502)	-13.6%
Situation Awareness and Infrastructure Security	-	-	\$ -	-	
Committee and Member Forums	12,000	-	\$ 80,000	68,000	566.7%
General and Administrative	90,000	130,059	\$ 81,500	(8,500)	-9.4%
Legal and Regulatory	-	675	\$ -	-	
Information Technology	36,000	49,884	\$ 40,000	4,000	11.1%
Human Resources	150,000	150,000	\$ 25,000	(125,000)	-83.3%
Accounting and Finance	-	-	\$ -	-	
Consultants Total	\$ 3,426,502	\$ 2,918,130	\$ 1,686,140	\$ (1,740,362)	-50.8%

Contracts	Budget 2014	Projection 2014			Variance 2015 Budget v 2014 Budget	Variance %
Contracts						
Reliability Standards	\$ -	\$ -	\$ -	\$	-	
Compliance and Organization Registration and Certification	360,800	623,865	\$ 432,280		71,480	19.8%
Reliability Assessment and Performance Analysis	400,000	650,201	\$ -		(400,000)	-100.0%
Training and Education	-	-	\$ -		-	
Situation Awareness and Infrastructure Security	-	-	\$ -		-	
Committee and Member Forums	200,000	-	\$ -		(200,000)	-100.0%
General and Administrative	-	-	\$ 4,800		4,800	
Legal and Regulatory	-	-	\$ -		-	
Information Technology	-	13,545	\$ -		-	
Human Resources	-	-	\$ -		-	
Accounting and Finance	 -	-	\$ -		-	
Contracts Total	\$ 960,800	\$ 1,287,611	\$ 437,080	\$	(523,720)	-54.5%
Total Consulting and Contracts	\$ 4,387,302	\$ 4,205,741	\$ 2,123,220	\$	(2,264,082)	-51.6%

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

## **Consultants**

- Compliance and Organization Registration and Certification decreases by \$28,000
  primarily due to the shift of some costs to General and Administrative based on scope of
  work.
- RAPA decreases by a net \$1.6 million due to the following:
  - o A decrease of \$2.0 million is due to the completion of the RTEP grant
  - An increase of \$100,000 in Planning Services for Wind and Solar Plant Model Validation.
  - An increase of \$260,000 due to the transfer of some costs from Technical Committees and Member Forums to RAPA. These costs are related to voltage stability software enhancements and phasor measurement unit data validation.

- Training and Education consultants decrease by \$15,000 due to a decrease in use of consultants to conduct training sessions.
- Committee and Member Forums consultants increase by \$68,000 primarily due to Board Director search fees.
- Human Resources decreases \$125,000 due to a one-time cost for a compensation and benefits survey in 2014.

#### **Contracts**

- Compliance and Organization Registration and Certification contracts increase by \$71,000 due to an increase in the use of contractors for specific expertise and the increased audit schedule in 2015.
- RAPA Contracts decrease by \$400,000 due to one-time costs in Planning Services related to 2014 projects undertaken for the development of additional RAS models and phase two of the composite load model implementation.
- Committee and Member Forums decrease by \$200,000 due to one-time costs related to 2014 projects for the validation and incorporation of synchrophasor data into operations.

## **Office Rent**

Table B-6

Office Rent	Budget 2014	Projection 2014	Budget 2015	Variance 2015 Budget v 2014 Budget	Variance %
Office Rent Utilities Maintenance Security	\$ 926,196 - 9,876 -	\$ 933,542 - 6,225 -	\$ 969,480 - 17,656 -	43,284 - 7,780 -	4.7% 0.0% 78.8% 0.0%
Total Office Rent	\$ 936,072	\$ 939,767	\$ 987,136	\$ 51,064	5.5%

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

• Office Rent increases by \$43,000 to align the budget with the straight-lined expense.

#### Office Costs

Table B-7

Office Costs	Budget 2014	Projection 2014	Budget 2015	Variance 015 Budget v 2014 Budget	Variance %
Telephone	\$ 97,610	\$ 69,448	\$ 96,747	\$ (863)	-0.9%
Internet	145,310	82,150	117,618	(27,692)	-19.1%
Office Supplies	192,336	200,295	104,859	(87,477)	-45.5%
Computer Supplies and Maintenance	690,027	622,420	908,990	218,963	31.7%
Publications & Subscriptions	22,835	47,334	17,535	(5,300)	-23.2%
Dues and Fees	126,233	128,981	159,314	33,081	26.2%
Postage	3,790	5,215	5,699	1,909	50.4%
Express Shipping	13,147	5,248	11,304	(1,843)	-14.0%
Copying	43,536	31,532	67,545	24,009	55.1%
Bank Charges	57,630	58,889	74,000	16,370	28.4%
Taxes	13,000	43,303	64,000	51,000	392.3%
Total Office Costs	\$ 1,405,454	\$ 1,294,815	\$ 1,627,611	\$ 222,157	15.8%

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

- Internet expenses decrease by a net \$27,000 to more accurately reflect actual expenses post-bifurcation.
- Office Supplies decrease by \$87,000 to more accurately reflect actual expenses postbifurcation.
- Computer Supplies and Maintenance increase by \$219,000 due to first-year fees after implementation, rate increases, and new licenses, including the Base Case Coordination System and cloud-based email hosting.
- Dues and Fees increase by \$33,000 primarily due to eDiscovery and backup services for the cloud-based email service.
- Copying increases by \$24,000 to more accurately reflect estimated expenditures.
- Bank Charges increase \$16,000 to more accurately reflect actual expenses postbifurcation.
- Taxes increase \$51,000 primarily due to the State of Washington Business and Occupation Tax that WECC is now subject to.

## **Professional Services**

Table B-8

Professional Services		Budget 2014		Projection 2014		Budget 2015		Variance 015 Budget v 2014 Budget	Variance %
Non-affiliated Director fees	Ś	465.756	Ś	661,750	Ś	749.250	Ś	283.494	60.9%
Outside Legal	,	28,000	7	236,257	•	30,600	7	2,600	9.3%
Accounting & Auditing Fees		97,000		105,245		88,500		(8,500)	-8.8%
Insurance Commercial		168,000		100,440		120,000		(48,000)	-28.6%
Total Services	\$	758,756	\$	1,103,692	\$	988,350	\$	229,594	30.3%

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

- Non-Affiliated Director fees increase by \$283,000 due to the revised Board Director compensation structure.
- Insurance Commercial decreases \$48,000 to more accurately reflect actual costs post-bifurcation.

## **Other Non-Operating**

Table B-9

Other Non-Operating Expenses	Budget 2014	Р	rojection 2014	Budget 2015	201	/ariance 5 Budget v 14 Budget	Variance %
Interest Expense	\$ -	\$	=	\$ =	\$	-	
Line of Credit Payment	-		-	-		-	
Office Relocation	-		-	-		=	
Total Non-Operating Expenses	\$ -	\$	-	\$ -	\$	=	

## Explanation of Significant Variances – 2015 Budget versus 2014 Budget

• Not applicable.



## Section C — 2015 Non-Statutory Business Plan and Budget

Western Renewable Energy Generation Information System (in whole dollars) Increase 2014 Budget 2015 Budget (Decrease)									
	2014 Budget	2015 Budget	(Decrease)						
Total FTEs	5	5	-						
Direct Expenses	1,117,869	1,177,192	59,323						
Indirect Expenses	541,111	492,049	(49,062)						
Inc(Dec) in Fixed Assets	-	(8,607)	(8,607)						
Total Funding Requirement	244,820	(29,759)	(274,579)						

## **Western Renewable Energy Generation Information System (WREGIS)**

WREGIS is an independent, renewable energy database for the Western Interconnection. WREGIS creates renewable energy certificates (REC) for verifiable renewable generation from units that are registered in the database.

WREGIS was developed through a collaborative process between the Western Governors' Association, the Western Regional Air Partnership, and the California Energy Commission (CEC). This development was further guided by stakeholder input from more than 400 participants over a period greater than three years. WREGIS' governance was integrated into WECC on March 31, 2012 following the expiration of WECC's contract that had previously provided for backstop funding from the CEC. WREGIS is governed by a WECC member committee consisting of representatives from the WECC membership and various WREGIS stakeholder groups.

WREGIS costs fall outside Section 215 of the Federal Power Act. Participants fund WREGIS through registration and transaction fees.

WREGIS consists of two parts: the information system software and the administrative operations. The WREGIS staff oversees the software contractor and performs all of the administrative tasks required to operate the program including: registering account holders and generation units; training WREGIS users; and managing the budgeting, billing, and financial reporting.

## **Major 2015 Assumptions and Cost Impacts**

WREGIS is funded entirely by user fees and is not subsidized by Section 215 funding. User fees are based on several factors including size (generation capacity) and amount of usage. The size of the users is fairly constant, annual fees based on size make up only about 25 percent of the total revenues. The other 75 percent of revenues are based on usage levels, which can depend on uncontrollable factors such as weather (wind and solar generation levels) and state regulatory policies (retirement, transfers, etc.). Because a large portion of revenues can vary greatly from year to year, WECC holds large WREGIS reserves to allow for normal operations

during years in which fee levels are low and to fund large non-recurring expenditures such as major software upgrades.

## 2015 Primary Goals and Objectives

- Implement the WREGIS program as required by the participating states, provinces, and voluntary programs.
- Register program participants, whether mandatory or voluntary.
- Refine the WREGIS software to ensure optimum performance in terms of both efficiency and ease of use for account holders.
- Keep abreast of possible needs to increase WREGIS's functionality.

## Funding Sources and Requirements — Explanation of Increase (Decrease)

## **Funding Sources (Other than ERO Assessments)**

- WREGIS account holders pay an initial registration fee and annual renewal fees.
   Amounts vary by the size and category of the account holder.
- Volumetric-based fees are assessed when RECs are traded, retired, reserved, or transferred.
- Nominal fees are charged for users who attend training.

## **Personnel Expenses**

• Personnel Expenses increase a net \$18,000 mainly due to merit increases and an increase in the defined contribution percentage.

## **Travel Expenses**

 Meeting Expenses decrease by a net \$17,000 due to estimates of actual travel and meeting expenditure requirements in 2015.

## **Operating Expenses**

• Office Costs increase by \$59,000 primarily due to increases in WREGIS software licensing fees as well as system upgrades.

#### **Indirect Expenses**

• Indirect Expenses are allocated based on FTEs. WECC calculates a quarterly allocation for WREGIS's indirect costs, based on actual results.

## **Other Non-Operating Expenses**

Not applicable.

## 2014 Budget and Projection and 2015 Budget Comparisons

	2014 Budget <u>&amp;</u>	Projection, and 20	15 Budget		
		ION-STATUTORY			
	2014 Budget	2014 Projection	Variance 2014 Projection v 2014 Budget Over(Under)	2015 Budget	Variance 2015 Budget v 2014 Budget Over(Under)
Funding					
WECC Funding					
WECC Assessments	\$ -	\$ -	\$ -	\$ -	\$ -
Penalty Sanctions	<u>-</u>	\$ -	<u> </u>	<u> </u>	\$ -
Total WECC Funding	\$ -	\$ -	\$ -	\$ -	<u> </u>
Membership Dues	1,896,000	2,416,545	520,545	1,626,000	(270,000
Federal Grants	-	-,	-	-,,	-
Services & Software	-	-	-	-	-
Workshops	7,800	7,800	-	4,875	(2,925
Interest	-	15,667	15,667	-	-
Miscellaneous		5,633	5,633		
Total Funding (A)	\$ 1,903,800	\$ 2,445,645	\$ 541,845	\$ 1,630,875	\$ (272,925
F					
Expenses Personnel Expenses					
Salaries	\$ 350,730	\$ 280,749	\$ (69,981)	\$ 358,476	\$ 7,747
Payroll Taxes	23,715	23,973	258	29,669	5,954
Benefits	65,935	26,680	(39,255)	62,675	(3,260
Retirement Costs	23,715	24,469	754	31,172	7,457
Total Personnel Expenses	\$ 464,094	\$ 355,871	\$ (108,223)	\$ 481,992	\$ 17,898
•			<del>-                                    </del>		-
Meeting Expenses					
Meetings	\$ 13,225	\$ 12,004	\$ (1,221)	\$ 3,975	\$ (9,250)
Travel	61,000	37,982	(23,018)	52,000	(9,000)
Conference Calls				1,200	1,200
Total Meeting Expenses	\$ 74,225	\$ 49,986	\$ (24,239)	\$ 57,175	\$ (17,050)
Operating Expenses	ć c.000	ć F 105	ć (00E)	ć 2.400	ć (2.600°
Consultants & Contracts Office Rent	\$ 6,000	\$ 5,105	\$ (895)	\$ 2,400	\$ (3,600)
Office Costs	557,050	474,268	(82,782)	616,125	- 59,075
Professional Services	16,500		(16,500)	19,500	3,000
Miscellaneous	-	_	(10,500)	-	-
Depreciation	_	-	74,069	-	-
Total Operating Expenses	\$ 579,550	\$ 479,373	\$ (26,108)	\$ 638,025	\$ 58,475
Total Direct Expenses	\$ 1,117,869	\$ 885,230	\$ (158,570)	\$ 1,177,192	\$ 59,323
Indirect Expenses	\$ 541,111	\$ 419,120	\$ (121,991)	\$ 492,049	\$ (49,062)
Other Non-Operating Expenses	<b>\$</b> -	<b>\$</b> -	\$ -	\$ -	\$ -
Total Evanges (P)	\$ 1,658,980	\$ 1,304,350	\$ (280,561)	¢ 1,660,241	÷ 10.361
Total Expenses (B)		<u> </u>		\$ 1,669,241	\$ 10,261
Change in Assets	\$ 244,820	\$ 1,141,295	\$ 822,406	\$ (38,366)	\$ (283,186)
Fixed Assets					
Depreciation	-	-	-	-	-
Computer & Software CapEx	-	-	-	-	-
Furniture & Fixtures CapEx	-	-	-	-	-
Equipment CapEx	-	-	-	-	-
Leasehold Improvements	-	-	-	-	-
Allocation of Fixed Assets	\$ -	\$ -	\$ -	\$ (8,607)	\$ (8,607)
Incr(Dec) in Fixed Assets (C)	\$ -	\$ -	<u> </u>	\$ (8,607)	\$ (8,607)
TOTAL BUDGET (=B+C)	1,658,980	1,304,350	(280,561)	1,660,634	1,654
,			<u> </u>		
TOTAL CHANGE IN WORKING CAPITAL (=A-B-C)	\$ 244,820	\$ 1,141,295	\$ 822,406	\$ (29,759)	\$ (274,579)
FTEs	5.0	4.0	(1.0)	5.0	-

## **Personnel Analysis**

FTEs are defined as full-time equivalent employees only. Fractional FTEs reflect part-time employees or employees who worked in fewer than all four quarters of the year.

Total FTEs by Program Area	Budget 2014	Projection 2014	Direct FTEs 2015 Budget	Shared FTEs <sup>1</sup> 2015 Budget	Total FTEs 2015 Budget	Change from 2014 Budget
		NON-STATUTORY				
Operational Programs						
Total FTEs Operational Programs	0.0	0.0	0.0	0.0	0.0	0.0
Administrative Programs						
WREGIS	5.0	4.0	5.0	0.0	5.0	0.0
Total FTEs Administrative Programs	5.0	4.0	5.0	0.0	5.0	0.0
Total FTEs	5.0	4.0	5.0	0.0	5.0	0.0

 $<sup>^{1}\</sup>mathrm{A}\,\mathrm{s}$  hared FTE is defined as an employee who performs both Statutory and Non-Statutory functions.

There are no changes to personnel within the non-statutory function.

## Reserve Analysis — 2014–2015

Working Capital Reserve Analysis 2013-2014		
NON-STATUTORY		WECC Non-Statutory
	WREGIS Reserves	Reserves
Beginning Working Capital Reserve (Deficit), December 31, 2013	1,954,861	5,874,245
Plus: 2014 WREGIS Funding Plus: 2014 Other funding sources	2,445,645	
Less: 2014 Projected expenses & capital expenditures	(1,304,350)	
Transfer Reserves to Statutory		(5,874,245)
Projected Working Capital Reserve (Deficit), December 31, 2014	3,096,156	0
Projected Working Capital Reserve, December 31, 2015	3,096,156	0
Less: Projected Working Capital Reserve, December 31, 2014	(3,096,156)	0
Adjustments to achieve Working Capital Reserve, December 31, 2014	0	0
2014 Funding Sources	1,630,875	
Less: Expenses and Capital Expenditures	(1,660,634)	
2015 Funding (reserve adjustment)	(29,759)	0
2013 running freserve adjustments	(23,733)	

WECC's Board has approved a Working Capital Reserve balance equal to one month of Personnel and Operating Expenses. In 2014, WECC transferred \$5.87 million of Non-statutory Working Capital Reserves, which were on-hand when WECC originally signed its Delegation Agreement in 2006, to Statutory Working Capital Reserves. Those funds are exclusive of the Non-statutory Reserves related to WREGIS and have not been used for any purpose in the past seven years. WECC Management and the WECC Board believed it would be prudent to use that money to minimize the impact on Assessments due to the budget increases in 2014. The total working capital reserves were used to offset the impact of the creation of Peak and other increases on Assessments for both WECC and Peak in 2014.

Section D – Additional Consolidated Financial Statements 2015 Business Plan and Budget

## Section D – Additional Consolidated Financial Statements

## 2015 Consolidated Statement of Activities by Program, Statutory, and Non-Statutory

Part					Functions in Delegation Agreement								Non-Statutory Functions					
THE COLOR 1981 1981 1981 1981 1981 1982 1983 1983 1983 1983 1984 1985 1985 1985 1985 1985 1985 1985 1985	Program	Total	Statutory Total	Non-Statutory Total	Statutory Total		Organization Registration and Certification (Section	and Performance Analysis	Education (Section	and Infrastructure Security			Legal and Regulatory		Human Resources		Non-Statutory Total	WREGIS
Series (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1988) (1																		
Martine   Mart		25,055,135	25,055,135	-	25,055,135	1,018,653	13,069,317	10,239,122	435,490	292,553			-	-		-	-	
				-														
The Colon   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00   1.00	Total WECC Funding	25,175,135	25,175,135	-	25,175,135	1,023,837	13,138,647	10,279,036	439,507	294,108	•	-	-	-	•	-		
Second Substitute   Seco		1,626,000	-	1,626,000	-	-	-	-	-	-	-	-	-	-	-	-	1,626,000	1,626,000
Marchago   1,00015   1,0000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000   1,000		-	-	-	-	-	-		-	-	-	-	-	-	-	-	-	-
Martin   M		1.060.775	1.055.900	- 4 875	1.055.900	-	-		1 055 900	-	-	-	-		-	-	4 875	4 875
Tringe to the property of the							39,865	22,950		894	-		-	-	-	-	-,075	-,575
Page			-	-		-	-	-	-		-		-					-
Property Suppose   Property Su	Total Funding (A)	27,930,910	26,300,035	1,630,875	26,300,035	1,026,818	13,178,512	10,301,986	1,497,717	295,002		-	•	-		<u> </u>	1,630,875	1,630,875
Senier 14,64,021 19,65,255 193,666 13,96,525 193,666 13,96 12,96,525 193,666 13,96 12,96 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 12,97 1	Expenses																	
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Marcing Comprison   1817-33   1811-54   1.97   1811-54   1.93   1.84   1.97   1.811-54   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.97   1.											-							
Menting B17521 B15548 B15758 B15548 C																		
Tread		017 533	913 549	2.075	012 540	530	6.695	127 420	490 300		165 705	13.000					2.075	2.075
Conference Calls										-					21 600			
Tool Market Expenses										-								
Contracts   1,115,60   2,123,220   2,400   1,123,220   467,230   1,113,200   2,000   8,000   8,000   8,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000										-								
Contracts   1,115,60   2,123,220   2,400   1,123,220   467,230   1,113,200   2,000   8,000   8,000   8,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000   2,000	Operating Evponess																	
Office faces 991.36 991.36 991.36 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,		2 125 620	2 123 220	2.400	2 123 220	_	467.920	1.332.000	92.000	_	80.000	86.300	_	40.000	25,000	_	2.400	2.400
Office Costs   1,21,275   1,27,276   1,61,275   1,61,275   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,276   1,67,27										-	-					-	-	-
Professional Services   1,075,05   98,350   15,00   98,350   15,00   98,350   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00   15,00								360,650		-	3,420		29,790			143,857	616,125	616,125
Page-colation   St. 500   S75,000		1,007,850	988,350	19,500	988,350	-	-	-	-	-	749,250	-	144,000	-	10,600	84,500	19,500	19,500
Total Operating Expenses  7,289,422		-	-	-	-						-	-	-	-	-	-	-	
Total Direct Expenses										-								
Indirect Expenses    0 (492,049)   492,049   393,639   5,264,920   3,031,019   305,070   118,092   (1,122,427)   (4,192,980)   (1,098,349)   (1,646,668)   (874,047)   (670,318)   492,049   492,049	Total Operating Expenses	7,239,342	6,601,317	638,025	6,601,317	6,079	621,/33	2,212,650	239,626	-	832,670	1,592,330	181,/90	596,877	83,205	234,357	638,025	638,025
Other Non-Operating Expenses	Total Direct Expenses	27,368,669	26,191,477	1,177,192	26,191,477	640,064	8,025,682	6,543,982	1,197,983	178,977	1,122,427	4,192,980	1,098,349	1,646,668	874,047	670,318	1,177,192	1,177,192
Total Expenses (B)  27,368,669 25,699,428 1,669,241 25,699,428 1,033,703 13,290,602 9,575,002 1,503,053 297,668	Indirect Expenses	0	(492,049)	492,049	(492,049)	393,639	5,264,920	3,031,019	305,070	118,092	(1,122,427)	(4,192,980)	(1,098,349)	(1,646,668)	(874,047)	(670,318)	492,049	492,049
Change in Assets 562,241 600,607 (38,366) 600,607 (6,885) (112,090) 726,984 (5,336) (2,066) (38,366) (38,366)  Fixed Assets  Depretation (875,000) (875,000) - (875,000) - (875,000) - (20,000) (520,000) 200,000 (8,000) (120,000) (1,000) (6,000)	Other Non-Operating Expenses	-	-	=		-	-	-	-	-	-	-	-	-	-			-
Fixed Assets  Depreciation (875,000) (875,000) - (875,000) - (875,000) - (20,000) (520,000) (200,000) (8,000) (10,000) (10,000) (1,000) (6,000) Computer & Software CapEx 1,319,000 1,319,000 - 1,319,000 - 1,300,000 - 9,000 - 10,000 - 10,000	Total Expenses (B)	27,368,669	25,699,428	1,669,241	25,699,428	1,033,703	13,290,602	9,575,002	1,503,053	297,068	-	-	-	-	-		1,669,241	1,669,241
Fixed Assets  Depreciation (875,000) (875,000) - (875,000) - (875,000) - (20,000) (520,000) (200,000) (8,000) (10,000) (10,000) (1,000) (6,000) Computer & Software CapEx 1,319,000 1,319,000 - 1,319,000 - 1,300,000 - 9,000 - 10,000 - 10,000	Change in Assets	562 241	600 607	(38 366)	600 607	(6.885)	(112.090)	726 984	(5.336)	(2.066)							(38 366)	(38 366)
Depreciation (875,000) (875,000) (875,000) - (875,000) - (20,000) (520,000) (20,000) (8,000) (120,000) (1,000) (6,000)	change in Assets	302,241	000,007	(30,300)		(0,003)	(112,030)	720,304	(5,550)	(2,000)							(30,300)	(30,300)
Depreciation (875,000) (875,000) (875,000) - (875,000) - (20,000) (520,000) (20,000) (8,000) (120,000) (1,000) (6,000)	Fixed Assets																	
Computer & Software CapEx 1,319,000 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,000 - 1,319,		(875,000)	(875,000)	-	(875.000)		(20.000)	(520.000)	-	-	_	(200,000)	(0,00.8)	(120,000)	(1,000)	(6,000)	-	
Furthure & Fixtures CapEx							(23,000)		-	-	-		-		- (2,000)	(0,000)	-	-
Leasehold Improvements  Allocation of Fixed Assets		-	-	-	-	-	-	-	-		-	-	-	-	-	-	-	-
Allocation of Fixed Assets		148,000	148,000	-	148,000	-	-	-	-		-	27,000	-	121,000	-	-	-	-
TOTAL CHANGE IN WORKING CAPITAL (A-8-C)  FIES  142.5  137.5  5.0  137.5  4.0  137.5  4.0  138.5  1112,090  726,984  15,369  12,998  1,497,717  295,002	Leasehold Improvements						-	-			-		•		-	-	-	-
TOTAL BUDGET (B+C)	Allocation of Fixed Assets	-	8,607	(8,607)	8,607	(6,885)	(92,090)	(53,016)	(5,336)	(2,066)	-	164,000	8,000	(11,000)	1,000	6,000	(8,607)	(8,607)
TOTAL CHANGE IN WORKING CAPITAL (A-8-C) (29,759) . (29,759)	Inc(Dec) in Fixed Assets (C)	592,000	600,607	(8,607)	600,607	(6,885)	(112,090)	726,984	(5,336)	(2,066)	-	-	-	-	-	-	(8,607)	(8,607)
FTES 142.5 137.5 5.0 137.5 4.0 53.5 30.8 3.1 1.2 - 20.9 6.0 10.0 3.0 5.0 5.0 5.0	TOTAL BUDGET (B+C)	27,960,669	26,300,035	1,660,634	26,300,035	1,026,818	13,178,512	10,301,986	1,497,717	295,002	-	-	-	-	-	-	1,660,634	1,660,634
FTES 142.5 137.5 5.0 137.5 4.0 53.5 30.8 3.1 1.2 - 20.9 6.0 10.0 3.0 5.0 5.0 5.0	TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	(29,759)		(29,759)		_	-		-	_	_	-	-	-			(29,759)	(29,759)
		(==,:33)		(==). 33)													(,)	,==,==91
	FTFe	107 5	127 5	E 0	127 5	40	E2 E	20.0	21	12		20.0	6.0	10.0	2.0	E 0	En	E 0
											-							

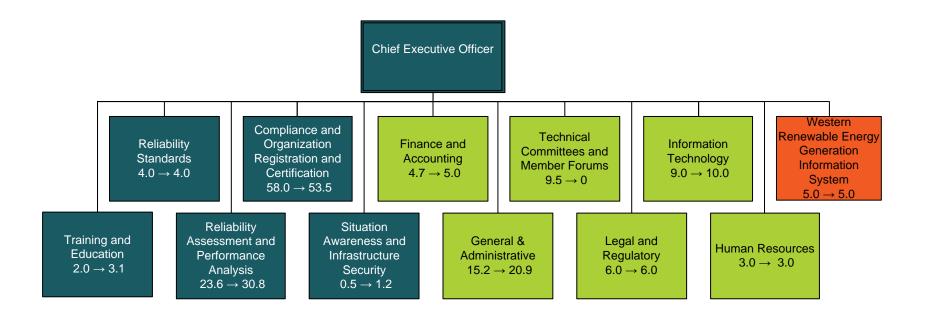
## **Statement of Financial Position**

# Statement of Financial Position 2013 Audited, 2014 Projection, and 2015 Budget

## STATUTORY and NON-STATUTORY

STATUTORY and NON-STATUTORY											
	(Per Audit) 31-Dec-13			Projected 31-Dec-14	Budget 31-Dec-15						
ASSETS											
Cash and cash equivalents	\$	24,741,100	\$	12,865,224	\$	12,993,876					
Certificates of deposit		2,044,097		681,366		688,179					
Investments		2,942,933		980,978		990,787					
Accounts receivable, net		4,099,826		2,049,913		2,070,412					
Prepaid expenses and other assets		1,451,697		389,484		393,379					
Property and equipment		11,042,682		1,691,682		2,691,682					
Total Assets	\$	46,322,335	\$	18,658,647	\$	19,828,316					
LIABILITIES AND NET ASSETS											
Liabilities											
Accounts payable		5,380,399		1,614,120		1,775,532					
Accrued Expenses		4,145,493		1,043,648		1,148,013					
Deferred revenue		11,679,055		6,628,811		7,390,649					
Other liabilities		1,665,866		1,420,546		1,562,601					
Total Liabilities	\$	22,870,813	\$	10,707,125	\$	11,876,794					
Unrestricted net assets		23,451,522		7,951,522		7,951,522					
Total Liabilities and Net Assets	\$	46,322,335	\$	18,658,647	\$	19,828,316					

## **Appendix A: Organizational Chart**



- Statutory Program Area
- Administrative Services Program Area
- Non-statutory Program Area

## Appendix B: 2015 Budget & Projected 2015 and 2016 Budgets

	S	tatement o	f Act	ivities and C	apit	tal Expenditu	res					
		2015 Budge	t&F	Projected 2016	and	d 2017 Budgets						
				Statutory								
		2015		2016		\$ Change	% Change		2017		\$ Change	% Change
		Budget		Projection		15 v 16	15 v 16		Projection		16 v 17	16 v 17
Funding ERO Funding												
WECC Assessments	\$	25,055,135	\$	25,656,467	Ś	601,332	2.4%	\$	26,215,027	\$	558,559	2.29
Penalty Sanctions	,	120,000	Ÿ	-	Ÿ	(120,000)	-100.0%	Ý	-	Υ.	-	2.2,
Total ERO Funding	\$	25,175,135	\$	25,656,467	\$	481,332	1.9%	\$	26,215,027	\$	558,559	2.29
Manaharahin Duas												
Membership Dues Federal Grants		_		_		_			_		_	
Workshops		1,055,900		1,108,695		52,795	5.0%		1,164,130		55,435	5.09
Interest		69,000		69,000		-	0.0%		69,000		-	0.09
Miscellaneous		-		-		-			-		-	
Total Funding (A)	\$	26,300,035	\$	26,834,162	\$	534,127	2.0%	\$	27,448,157	\$	613,994	2.39
Expenses												
Personnel Expenses												
Salaries	\$	13,095,525	\$	14,046,346		950,821	7.3%	\$	14,683,200		636,854	4.5%
Payroll Taxes		960,685		1,033,272		72,587	7.6%	\$	1,080,603		47,331	4.6%
Benefits		2,100,312		2,259,325		159,012	7.6%	\$	2,364,698		105,373	4.7%
Retirement Costs		1,122,028		1,205,340		83,311	7.4%	\$	1,260,303		54,964	4.6%
Total Personnel Expenses	\$	17,278,551	\$	18,544,283	\$	1,265,732	7.3%	\$	19,388,804	\$	844,521	4.69
Meeting Expenses												
Meetings	\$	813,548	\$	846,090		32,542	4.0%	\$	879,934		33,844	4.0%
Travel		1,422,823		1,479,736		56,913	4.0%		1,509,331		29,595	2.0%
Conference Calls		75,239		75,239		-	0.0%		75,239		-	0.0%
Total Meeting Expenses	\$	2,311,610	\$	2,401,065	\$	89,455	3.9%	\$	2,464,503	\$	63,438	2.6%
Operating Expenses												
Consultants & Contracts	\$	2,123,220	\$	2,208,149		84,929	4.0%	\$	2,296,475		88,326	4.0%
Office Rent	•	987,136	*	990,000		2,864	0.3%	-	990,000		-	0.0%
Office Costs		1,627,611		1,692,715		65,104	4.0%		1,760,424		67,709	4.0%
Professional Services		988,350		990,000		1,650	0.2%		990,000		-	0.0%
Miscellaneous		-		-		-			-		-	
Depreciation		875,000		1,050,000		175,000	20.0%		-		(1,050,000)	-100.0%
Total Operating Expenses	\$	6,601,317	\$	6,930,864	\$	329,547	5.0%	\$	6,036,899	\$	(893,965)	-12.9%
Total Direct Expenses	\$	26,191,478	\$	27,876,212	\$	1,684,734	6.4%	\$	27,890,206	\$	13,994	0.1%
•	_		_								•	
Indirect Expenses	_	(492,049)		(492,049)		-	0.0%		(492,049)		-	0.0%
Other Non-Operating Expenses		-	_	-		-		_	-	_	-	
Total Expenses (B)	\$	25,699,428	Ś	27,384,162	\$	1,684,734	6.6%	\$	27,398,157	\$	13,994	0.1%
Total Expenses (b)	<u> </u>	23,033,428	<del>,</del>	27,304,102	7	1,004,734	0.076	<u>,</u>	27,330,137	<del>,</del>	13,554	0.17
Change in Assets	\$	600,607	\$	(550,000)	\$	(1,150,607)	-191.6%	\$	50,000	\$	600,000	-109.1%
Fixed Assets		(075 000)	,	(4.050.000)	,	(475.000)	20.00/	,		,	4.050.000	100.00
Depreciation Computer & Software CapEx	\$	(875,000) 1,467,000	\$	(1,050,000) 500,000	\$	(175,000) (967,000)	20.0% -65.9%	\$	50,000	\$	1,050,000 (450,000)	-100.0% -90.0%
Furniture & Fixtures CapEx		1,467,000		500,000		(967,000)	-65.9%		50,000		(450,000)	-90.0%
Leasehold Improvements		-				-			-			
Incr(Dec) in Fixed Assets (C)	\$	592,000	\$	(550,000)	\$	(1,142,000)	-192.9%	\$	50,000	\$	600,000	-109.1%
TOTAL BUDGET (B+C)	\$	26,291,428	\$	26,834,162	\$	542,734	2.1%	\$	27,448,157	\$	613,994	2.3%
TOTAL CHANCE IN WORKS COOK AS TO			_		,	/o.co-:	400.0	_		_		
TOTAL CHANGE IN WORKING CAPITAL (A-B-C)	\$	8,607	\$	-	\$	(8,607)	100.0%	\$	-	\$	-	
FTEs		137.5		143.0		5.5	4.0%		144.0		1	0.7%
HC		138.0		143.0		5.0	3.6%		144.0		1	0.7%

## Appendix C: Adjustment to the AESO 2015 Assessment

Adjustment to the AESO 2014 and 2015 Assessments											
Credit for WECC Compliance Costs											
		2014		2015							
	Com	pliance Budget	Compliance Budget								
	AESO	NEL Allocation	AESO NEL Allocation								
WECC Compliance Costs											
Direct Costs less Direct Revenue	\$	8,108,502	\$	7,985,817							
Indirect Costs		6,276,897		5,264,920							
Fixed Asset Expenditures		(105,602)		(112,090)							
Total Net Costs, including Fixed Assets	\$	14,279,797	\$	13,138,647							
Reserve Offset	\$	(1,392,917)	\$	-							
Net total to be allocated	\$	12,886,880	\$	13,138,647							
AESO NEL Share (2011 & 2012)		6.835%		7.000%							
AESO Proportional Share of Compliance Costs, including Fixed Assets	\$	880,818	\$	919,649							
% Credit (54.98 of 58.0 FTE for 2014, 51.23 of 53.5 FTE for 2015)		94.79%		95.76%							
AESO Credit for Compliance Costs	\$	834,928	\$	880,629							